

MAYOR
Timothy Woolley

Cynthia A. Bower
CLERK

Nicone Dragone Sr.
TREASURER

CITY OF TAYLOR



*23555 Goddard Road
Taylor, MI 48180
(734) 287 6550
www.cityoftaylor.com*

COUNCIL
Charley Johnson
CHAIRMAN

Ron Thiede
CHAIR PRO-TEM

*Christian Armstrong
Chris Clark
William Patts
Gerald P. Thomas
Dan Wallace*

The Regular Council Meeting of the Taylor City Council will be held on Tuesday January 06, 2026 in the Taylor Municipal Building at 23555 Goddard Rd., Taylor, MI to begin promptly at 6:30 PM

AGENDA

1. Call to order
2. Pledge of Allegiance
3. Roll Call
4. **AGENDA AND MINUTES**
 - 4.1 Motion to approve the Agenda.
 - 4.2 Motion to approve the acceptance of the minutes of the meeting held December 16, 2025 and dispense with oral reading.
[2025_12_16 Final.pdf](#)
5. **MAYOR COMMUNICATIONS**
 - 5.1 Motion to approve the re-appointments of Sheri Engelbrink, Jason Broniak & Ed Warner to the Recreation Commission for a one (1) year term to expire on December 31, 2026.
 - 5.2 Motion to approve the new appointments of Blaine Honeycutt, Greg Bersano, Dylan DiCicco, Ken Hasty, Cynthia Fell & Arya Rice to the Recreation Commission for a one (1) year term to expire on December 31, 2026.
 - 5.3 Motion to approve William Patts to the Library Board as the Council Representative through the end of his term.
 - 5.4 Motion to approve Chris Clark as the Council Representative to the Downriver Development Authority through the end of his term.
 - 5.5 Motion to approve Christian Armstrong as the Council Representative on Risk Management through the end of his term.
6. **REGULAR AGENDA**

- 6.1 Motion to approve a Presentation by Commissioner Alex Garza.
- 6.2 Motion to approve going into a closed door session to discuss Risk Management Claim QL-0926
- 6.3 Motion to approve final settlement of Risk Management Claim QL-0926 as recommended by Corporation Counsel
- 6.4 Motion to approve City of Taylor budget amendment 2026-003 dated January 6, 2026.
[Budget Amendment 2026-003.pdf](#)
- 6.5 Motion to approve Abco Truck Equipment, the low quote, for the purchase of a van outfitting package for one (1) Ford Transit van, for an amount not to exceed \$7,197, funded through TBA Capital Outlay.
[City of Taylor Ranger Design 11-13-25 \(1\).pdf](#)
[City of Taylor Ranger Design Configuration 11-13-25.pdf](#)
[ABCO Approval _2025-12-23-11-30-48.pdf](#)
[Mid-West Truck.pdf](#)
[Bostick Truck Center \(1\).pdf](#)
- 6.6 Motion to amend CCR#4.127-25 for International Controls & Equipment, sole source, for the necessary repairs and preventive maintenance of the Pine and Birch Street security gates for an amount not to exceed \$10,000. Funded through TBA Capital Outlay.
[International_Controls__Equipment_Sole_Source.pdf](#)
- 6.7 Motion to approve the Mayor and City Clerk to execute a contract with OpenGov, Inc. to provide a comprehensive electronic procurement and contract management System for a three (3) year term, in an amount not to exceed \$176,754. Funded through Purchasing Department Contractual Services.
[Sole Source Justification- Taylor, MI.pdf](#)
[City of Taylor, MI_SOW_PS-10121.1_12_03_2025.pdf](#)
[Recommendation Memo OpenGov \(1\).pdf](#)
[City Council Purchasing Request OpenGov.pdf](#)
[Comparison Sheet.pdf](#)
[Investment Summary OpenGov.pdf](#)
- 6.8 Motion to approve payment to Onix, sole source, for three (3) months of Google workspace licenses ending October 2025 in the amount of \$55,369, funded through General Fund IT Contractual Services.
[Onix_Invoice_SIN049103_Redacted.pdf](#)
[Onix_Invoice_SIN049974_Redacted.pdf](#)
[Onix_Invoice_SIN051231_Redacted.pdf](#)
[Onix approval_2025-12-23-12-12-55 \(1\).pdf](#)
- 6.9 Motion to approve ESRI, sole source, for renewal of GIS Licensing, in the amount of \$62,375 for year three (3) of the three (3) year Licensing contract. Funded through Water Department and Sewer Department.
[ESRI_GIS_ThreeYear-SIGNED-Contract 2023.pdf](#)
[Esri_Quotation_26315106-2025.PDF](#)

[Esri_GIS Renewal_2025-12-26-14-25-15.pdf](#)

- 6.10 Motion to approve ESRI, sole source, for renewal of GIS Server Licensing, in the amount of \$7,087 for year three (3) of the three (3) year Licensing contract. Funded through Water Department and Sewer Department.

[Esri_Quotation_26314957-2025.PDF](#)

[Argis_approval_122325.pdf](#)

- 6.11 Motion to approve BM Services LLC, low quote for repair on Water Department vehicle in an amount not to exceed \$4,082. Funded though Water Fund and other repair and maintenance account.

[Vehicle repqir approva;_2025-12-23-15-49-21.pdf](#)

[BM LLC Quote](#)

[Rony Auto Quote](#)

[Taylor Ford Quote](#)

[Bid Tabulation Vehicle Repair 12-23-2025.pdf](#)

7. **OPEN BUSINESS**

8. **ADJOURNMENT**

Motion By: Gerald Thomas **Supported By:** Christian Armstrong
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve the new appointment of Eric Chopjian to the Brownfield Redevelopment Authority for a four (4) year term to expire on October 7, 2029.

Unanimously carried
CCR #: 12.545-25

Motion By: Chris Clark **Supported By:** Christian Armstrong
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve Gerald Thomas to serve on the Tax Increment Finance Authority (TIFA) and the Brownfield Redevelopment Authority (BRDA) as the Council Representative until the end of his term.

Unanimously carried
CCR #: 12.546-25

Motion By: Gerald Thomas **Supported By:** Dan Wallace
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve the re-appointment of Shelia Gorski-Schulte to the Library Board for a five (5) year term to expire on December 2, 2030.

Interested Parties: C. Morris

Unanimously carried
CCR #: 12.547-25

Motion By: Gerald Thomas **Supported By:** Ron Thiede
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve the personal service contract for the Chief of Staff.

Unanimously carried
CCR #: 12.548-25

Motion By: Dan Wallace **Supported By:** Gerald Thomas
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve renewing the assessing services contract with WCA Assessing, for a period of three (3) years for a total amount of \$1,378,067 (Year one (1) \$437,135, Year two \$458,991, and Year three (3) \$481,941). Funded through General Fund Assessing Contractual Services.

Unanimously carried
CCR #: 12.549-25

Motion By: Gerald Thomas **Supported By:** Chris Clark
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve agreement between City of Taylor and Club Caddie Holdings Inc., preferred vendor, to provide tee sheet, marketing, and point of sale services. Funded through Golf Course - Operating Supplies.

Unanimously carried
CCR #: 12.550-25

Motion By: William Patts **Supported By:** Christian Armstrong
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve purchase agreement with Bell & Sons, preferred vendor, to provide restaurant equipment at Taylor Meadows in an amount not to exceed \$8,000. Funded through Golf Course - Operating Supplies.

Unanimously carried
CCR #: 12.551-25

Motion By: Dan Wallace **Supported By:** Gerald Thomas
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve Wittek Golf Supply, lowest qualified bid, for the purchase of a golf ball dispenser system at Lakes of Taylor Golf Club, for an amount not to exceed \$21,707. Funded through Golf Course, Capital Outlay Account.

Unanimously carried
CCR #: 12.552-25

Motion By: Gerald Thomas **Supported By:** Ron Thiede
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve authorizing the Mayor to sign the Purchase Agreement on behalf of the City of Taylor for the sale of Parcel ID Numbers 60-014-01-0446- 000, 60-014-01-0447-000, 60-014-01-0448 -000, 60- 014-01-0449-000 for the total amount of \$10,000, plus closing costs. Proceeds go to the General Fund.

Unanimously carried
CCR #: 12.553-25

Motion By: Ron Thiede **Supported By:** Gerald Thomas
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve City of Taylor budget amendment 2026-002 dated December 16, 2025.

Unanimously carried
CCR #: 12.554-25

Motion By: Gerald Thomas **Supported By:** Christian Armstrong
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To receive & file the November 2025 Budget Performance Report.

Unanimously carried
CCR #: 12.555-25

Motion By: Ron Thiede **Supported By:** Chris Clark
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To receive & file the November 2025 Paid Invoice Report.

Unanimously carried
CCR #: 12.556-25

Motion By: Chris Clark **Supported By:** Dan Wallace
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve Med-Tech Resources, sole source, for purchase of medical supplies in an amount not to exceed \$11,854. Funded through General Fund- Fire Department- ALS Account.

Unanimously carried
CCR #: 12.557-25

Motion By: Christian Armstrong **Supported By:** Chris Clark
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To amend CCR# 5.210-25 for Fairfax Electrical, low bid, to provide electrical services at Lange Park per the attached document for an amount not to exceed \$40,000. Funded through Capital Outlay ARPA Grant.

Unanimously carried
CCR #: 12.558-25

Motion By: William Patts **Supported By:** Dan Wallace
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve the resolution authorizing the Director of Public Works to sign permits to execute on behalf of the City of Taylor for the Wayne County Annual Permits Package.

Unanimously carried
CCR #: 12.559-25

Motion By: Ron Thiede **Supported By:** Gerald Thomas
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve Vermeer Midwest, Sourcewell contract for an amount not to exceed \$1,207,992. Funded through Act 179 Compost Capital Outlay.

Unanimously carried
CCR #: 12.560-25

Motion By: Ron Thiede **Supported By:** Gerald Thomas
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve CCR #7.284-25 Purchase Agreement for Vehicle Maintenance for Fiscal Year 2025/2026.

Unanimously carried
CCR #: 12.561-25

Motion By: Dan Wallace **Supported By:** Chris Clark
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To amend CCR #7.288-25 Purchase Agreement for Compost Site for Fiscal Year 2025/2026.

Unanimously carried
CCR #: 12.562-25

Motion By: Gerald Thomas **Supported By:** William Patts
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede, Christian Armstrong, Gerald Thomas
Nays: None
Resolved: To approve blanket purchase agreement for Onix Networking for GCP Cloud overages, for an amount not to exceed \$28,700, funded through General Fund, Building, Water and Sewer Departments.

Unanimously carried
CCR #: 12.563-25

Motion By: Gerald Thomas **Supported By:** Christian Armstrong
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede,
Christian Armstrong, Gerald Thomas

Nays: None

Resolved: To go into closed door session at 6:56 p.m. to discuss strategy with City Attorney in pending litigation by Area Towing.

Roll Call Vote

Unanimously carried
CCR #: 12.564-25

Reconvened at 7:08 p.m.

Motion By: Dan Wallace **Supported By:** Ron Thiede
Ayes: Charley Johnson, Chris Clark, Dan Wallace, William Patts, Ron Thiede,
Christian Armstrong, Gerald Thomas

Nays: None

Resolved: To approve adjournment at 7:18 p.m.

Unanimously carried
CCR #: 12.565-25

Charley Johnson, Chairman

Cynthia A. Bower, City Clerk

FY26 Budget Amendment 2026-003, dated 1/6/2026

	<u>FROM</u>	<u>TO</u>	<u>INCREASE (DECREASE)</u>	<u>Justification</u>
101 - General Fund				
Revenue Changes:				
			-	
Total Revenue Changes	-	-	-	
Total Fund Revenue	\$ 53,816,361.00	\$ 53,816,361.00	\$ -	
Appropriation Changes:				
101-228-818-000-000-000 I.T. Department - Contractual Services	560,120.00	490,683.00	(69,437.00)	Reallocate Funds to Purchasing for purchase of bid/contract software
101-233-818-000-000-000 Purchasing Dept - Contractual Services	-	69,437.00	69,437.00	Reallocate Funds to Purchasing for purchase of bid/contract software
Total Appropriation Changes:	560,120.00	560,120.00	-	
Total Fund Appropriations	\$ 56,853,299.00	\$ 56,853,299.00	\$ -	
Net Change in Fund Balance	(3,036,938.00)	(3,036,938.00)	-	
Unrestricted Beginning Fund Balance	24,838,014.00	24,838,014.00	-	
Estimated Ending Fund Balance	21,801,076.00	21,801,076.00	-	
% of Revenue	40.5%	40.5%		

584 - Golf Courses Fund

Revenue Changes:

	-	-	-
Total Revenue Changes	<hr/>	<hr/>	<hr/>
	-	-	-
Total Fund Revenue	<hr/>	<hr/>	<hr/>
	\$ 5,023,109.00	\$ 5,023,109.00	\$ -

Appropriation Changes:

584-755-970-000-755-000 Taylor Meadows - Capital Outlay - 50,767.00 50,767.00 Golf simulator equipment approved in prior meeting

Total Appropriation Changes:	<hr/>	<hr/>	<hr/>
	-	50,767.00	50,767.00
Total Fund Appropriations	<hr/>	<hr/>	<hr/>
	\$ 4,951,164.00	\$ 5,001,931.00	\$ 50,767.00

Net Change in Fund Balance 71,945.00 21,178.00 (50,767.00)

Estimated Beginning Fund Balance 1,869,430.00 1,869,430.00 -

Estimated Ending Fund Balance 1,941,375.00 1,890,608.00 (50,767.00)

% of Revenue 38.6% 37.6%

QUOTE

ABCO Truck Equipment

Integrity Before Profit

701 N. Westwood Ave., Toledo, OH 43607
 Office: 419-536-6123 Cell: 419-779-0891
 rudy@abcotruckequipment.com

DATE: 11/13/25
 QUOTE #: 1113251

EXPIRATION DATE 30 Days

TO Guido Ulin
 City of Taylor
 734-374-3908
gulin@cityoftaylormi.gov



SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Blake "Rudy" Rudolph	Ranger Design	Net 30	

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	Ranger Design Package - Ford Transit 148" MR		
1	N5-RS96-4 - 96" Wide Shelving		
1	N5-RS60-4 - 60" Wide Shelving		
1	3066-FTM - Aluminum Contoured Sliding Door Partition		
1	7124 - Wire Reel Holder		
1	6071 - 6" Triple Hook		
1	77-U1048 - Aluminum Shelving Door		\$5,947.00
3	62-UDH14 - High Dividers w/ Clips - 15 Total		
13	62-U1114 - 14" Deep Bins		
1	6063 - 5-Slot Paper Holder		
1	Installed		
Optional	6541-FTL - Ranger Floor - ADD \$1,250.00		

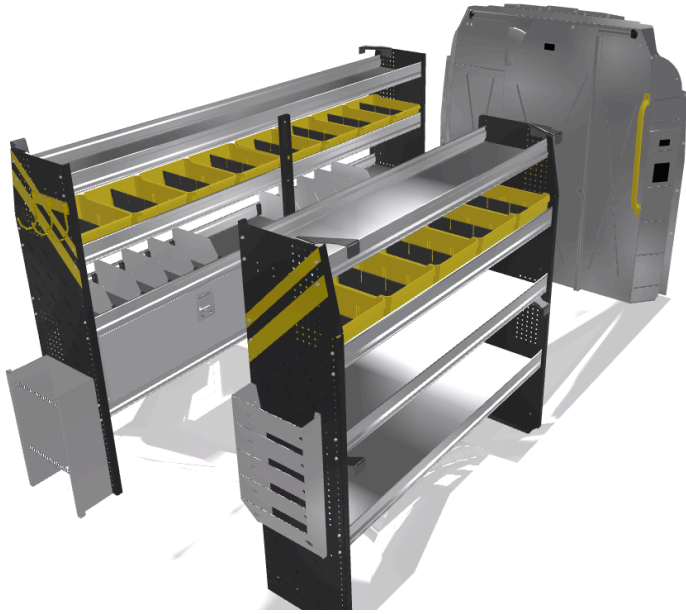
SUBTOTAL	
SALES TAX	EXEMPT
TOTAL	

Quotation prepared by: Blake "Rudy" Rudolph

This is a quotation on the goods named, subject to the conditions noted below: Quote is based on customer supplied chassis information. Due to volatile material prices, quotes are only good until the date listed above. All sales will need tax added unless tax exempt, in which case a tax exempt form must be supplied. Starting February 1st 2023 all credit/debit card sales will incur a 3% fee.

To accept this quotation, sign here and return: _____

THANK YOU FOR YOUR BUSINESS!



Upfit Summary

You're almost done!

Review your summary and request a local quote to receive the best offers and pricing available.



Ford Transit

Long 148" Wheelbase Med Roof

Customized Package



1 x N5 Series Cargo Van Shelving, 96" Wide, 4 Trays - N5-RS96-4

MSRP \$1,578.00 USD



1 x N5 Series Cargo Van Shelving, 60" Wide, 4 Trays - N5-RS60-4

MSRP \$1,122.00 USD



1 x Sliding Door Cargo Van Partition, Ford Transit MR - 3066-FTM

MSRP \$2,305.00 USD



1 x Wire Reel Holder For Work Vans - 7124

MSRP \$360.00 USD



1 x 6 Inch Triple Hook, Cargo Van Accessory - 6071

MSRP \$43.00 USD



1 x 77 Series, Aluminum Shelving Door for 48" Openings - 77-U1048

MSRP \$342.00 USD



2 x Van Shelving Set of 5 High Dividers with Clips, 14" Depth - 62-UDH14

MSRP \$105.00 USD



13 x Shelving Bin, 14" Deep – 62-U1114

MSRP \$32.00 USD



1 x 5 Slot Paper Holder Cargo Van Accessory - 6063

MSRP \$342.00 USD

Total MSRP

\$6,718.00 USD

** MSRP valid until 2025-12-13. Final Distributor pricing may vary. Installation, shipping, and taxes are not included in the MSRP pricing shown.*

CITY OF TAYLOR

Timothy Woolley
MAYOR

Cynthia A. Bower
CLERK

Nicone Dragone Sr.
TREASURER



23555 Goddard Road
Taylor, MI 48180
(734) 287 6550
www.cityoftaylor.com

COUNCIL

Charley Johnson
CHAIRMAN

Ron Thiede
CHAIR PRO-TEM

Christian Armstrong
Chris Clark
William Patts
Gerald P. Thomas
Dan Wallace

To: Honorable Mayor and City Council
From: Ben Clayton, Purchasing Manager
Date: 12-23-2025
Subject: Support for Agenda Item: Vehicle Outfitting

To Whom It May Concern,

This memorandum serves to confirm that the Purchasing Department has conducted a comprehensive review of the referenced agenda item. The request has been thoroughly evaluated and is in full compliance with all applicable City of Taylor Purchasing Policies and Procedures.

All quotes have been reviewed and are deemed valid and we are in support of the selection of ABCO Truck Equipment.

Should you require any additional documentation or clarification, please do not hesitate to contact the Purchasing Department.

Best regards,

[Signature]
Ben Clayton Jr. MA, MPM

Purchasing Manager

City of Taylor

From: Tim Sherwood <tsherwood@midwesttruckacc.com>

Sent: Monday, November 17, 2025 4:47 PM

To: Brad Snider <bsnider@cityoftaylor.mi.gov>

Subject: QUOTE

https://www.holman.com/equipment/electrical-contractor-van-package-transit-mid-roof-148-wb-53tlm?_gl=1*wqj3qk*_gcl_au*NjkwNjlyMTU3LjE3NTc0MjUwNDI.

Hello Brad, this is the information on Ford transit van. The holman van package is 7,058.75 for the parts and 1,290.00 labor. The flooring is by a company called legend and it's 1,100.00 and 645.00 labor. The price for all parts is 8,158.75 and total labor is 1,935.00 for a overall total is 10,093.75. If you have any questions let me know

Thank you.

Tim Sherwood

Mid-West Truck Accessories

18610 Fort Street

Riverview MI 48193

734-283-9650

M-F 9-5:30 pm

tsherwood@midwesttruckacc.com

Buy Local / Support Local / 99% Made In USA

Want to talk to an expert? [\(800\) 343 - 7486](tel:8003437486)

Holman [Home](#)
Products
Driving What's Right
[Contact us](#)

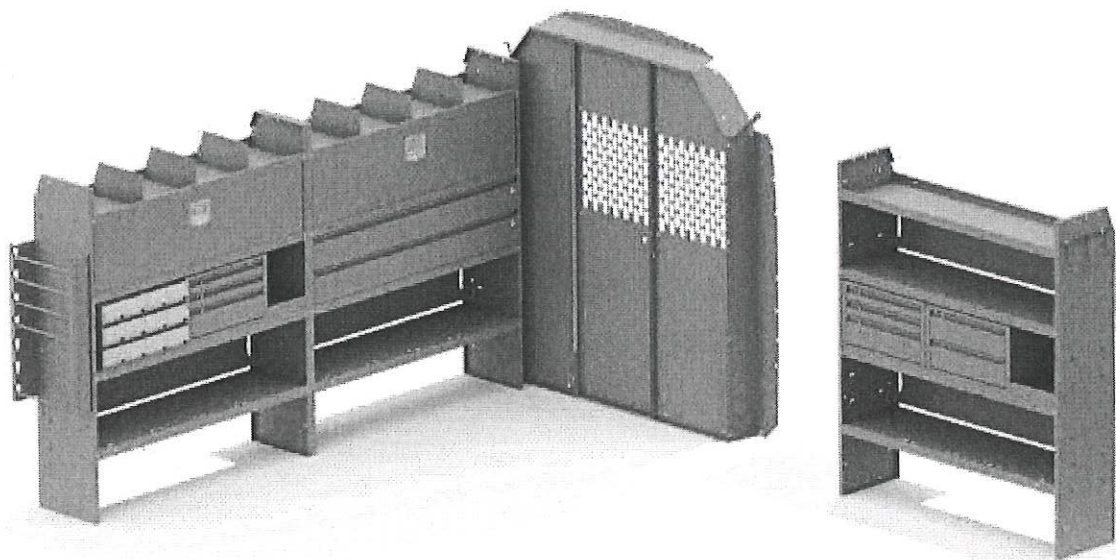
[Subscribe](#)

[Find a Distributor](#)

[Become a Distributor](#)

[Login](#)

[Home](#) > [Electrical Contractor Van Package - Transit Mid Roof 148" Wheelbase](#)



Electrical Contractor Van Package - Transit Mid Roof 148" Wheelbase

PART#: 53TLM

[PDF](#)

[View Description](#)

Weight 692.00 lbs **Install Time (per one technician):** 7.95 hr
INCLUDES:

Item	Description	Qty
<u>40660</u>	Partition - Perforated - Transit Mid/High Roof, Sprinter High Roof	1
<u>40669TM</u>	Partition Wing Kit - Transit Mid Roof - For use with 4066X partitions	1
<u>48524</u>	Shelf Unit - 52" W x 60" H x 14" D	3
<u>40040</u>	Shelf Door Kit 52" W	2
<u>40230</u>	Wire Reel Holder - 5 Spindle	1
<u>40030</u>	Shelf Dividers 6" Tall (Set of 6)	1
<u>48190</u>	Shelf Lip 10" L x 2.75" H	2
<u>40070</u>	Drawer Cabinet - 2 Drawers	1
<u>40080</u>	Drawer Cabinet - 3 Drawers	2
<u>40060</u>	Hook - 3 Prong "J"	1
<u>48152</u>	Drawer - Locking Shelf Drawer 52" W	2
<u>40341</u>	Small Parts Bins (40331) In Steel Shelf Cabinet - 6 Bins	2

\$7,058.75

[Buy Now](#)

[Get An Installation Quote](#)

Description

BUILT TO WORK LIKE YOU DO

Holman Van Interior Packages take the guess work out of where to begin uplifting your cargo van. With our strong easily adjustable shelving, partitions and accessories, our van packages have everything you need to put your van to work. Our professional designers and product engineers have created customized van

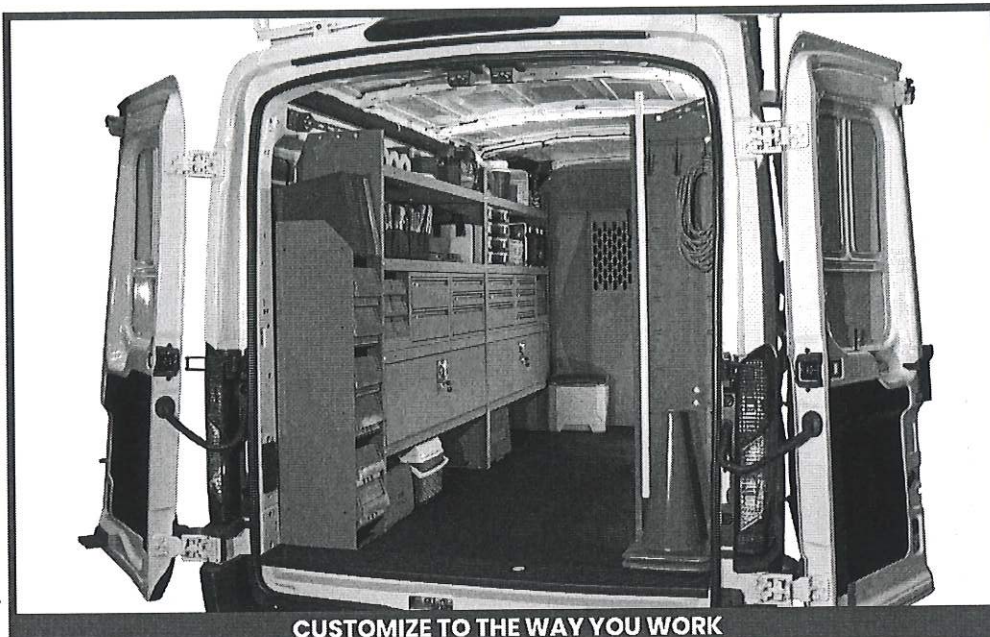
packages for specific service categories to help you easily outfit a van based on input from experienced industry tradesmen.

Strong - Holman shelves are built to last using the strongest steel and aluminum available.

Customizable - Build and configure your interior your way. With options and accessories, your van will work how you want it to work.

Organized - Nothing is more frustrating than not being able to find what you need. Our interior organizers will keep everything in its place. Securely.

Guaranteed - Holman Warranty



Have a question?

[Contact Us](#)

[Download Our Catalogs](#)

[Product Instructions](#)

[Find a Distributor](#)



Bostick Truck Center

Salesperson: Dave Beaudoin
 1399 Joslyn Ave
 Pontiac, MI. 48340
 248-373-6100
 sales@bosticktruck.com

TO
Guido Ulin
 City of Taylor
 ☎ 734-374-3908
 gulin@cityoftaylormi.gov

ESTIMATE	DATE	TOTAL
EST6654	Dec 15, 2025	USD \$8,630.00

DESCRIPTION	RATE	QTY	AMOUNT
53TLM Electrical Contractor Package (8.0) - Peforated partition with walkthrough door -(3) 48524 - 52"x60"x14" modular adjustable steel shelves -(2) 40040 - 52"W Shelf Door Kit -(1) 40230 - 5 spindle wire reel holder -(1) 40030 - 6" Tall Shelf Dividers (set of 6) -(2) 48190 - Shelf Lip -(1) 40070 - 2 Drawer Cabinet -(2) 40080 - 3 Drawer Cabinet -(1) 40060 - 3 Prong J Hook -(2) 48152 - 52"W Locking Shelf Drawer -(2) 40341 - 6 Bin Small Parts Cabinet - Installed	\$6,960.00	1	\$6,960.00
LEG741-135-6441 Composite floor kit 148"wb (1.0) - Install Legend Stabiligrip Composite van floor system with Aluminum thresholds	\$1,670.00	1	\$1,670.00

SUBTOTAL	\$8,630.00
MI SALES TAX (6%)	\$0.00
TOTAL	USD \$8,630.00

Vehicle Information Given: Ford T-350 Transit MR 148"wb SRW - TKA14951

Estimates Older than 30 days need to be reconfirmed

TIMOTHY WOOLLEY
Mayor

CYNTHIA A. BOWER
City Clerk

MICHELLE TOCCO
City Treasurer

City of Taylor

23555 GODDARD ROAD
TAYLOR, MICHIGAN 48180

PHONE: (734) 287-6550 - www.cityoftaylor.com

CITY COUNCIL

DOUGLAS A. GEISS
Chairman

JILL BRANDANA
Chair Pro-Tem

CHARLES JOHNSON
LINDSEY ROSE
TINA DANIELS
ANGIE WINTON

SINGLE BID MEMORANDUM

To: Honorable Mayor and City Council Members

From: Guido Ulin

Date: 3/24/2025

Subject: Sole Source Supplier – Gate Repairs & Maintenance PD/City Hall

The purpose of this memorandum is to seek council approval for the attached quote from International Controls & Equipment for the repair of the two gates controlling access to the rear of City Hall, the Police Department, and the Court.

These gates have been experiencing frequent issues for several months. The original installation company, International Controls & Equipment, installed the system about five years ago and regularly services similar systems. Their familiarity with the technology makes them the best choice for diagnosing and completing the necessary repairs.

Since these gates control access for emergency response, quick resolution is essential. Delays could impact security and emergency operations.

Justification for Sole Source Procurement:

1. Expertise: International Controls & Equipment installed the system and knows it best.
2. Consistency: Using the original vendor avoids compatibility issues.
3. Urgency: Fast repairs are critical for emergency access.
4. Specialization: The company has experience servicing similar systems.

Recommendation:

I recommend that the City proceed with International Controls & Equipment as the sole source provider for these critical gate repairs. I request approval for this expenditure for inclusion on the April 1 agenda.

Respectfully,



Sole Source Justification

The City of Taylor, MI seeks to modernize and streamline its procurement operations through the acquisition of a comprehensive, cloud-based eProcurement platform. After reviewing multiple vendors in the competitive space, it is the City's determination that **OpenGov Procurement** is the only platform that fully meets the City's operational, compliance, transparency, and workflow integration needs. This recommendation is made based on the following unique and non-duplicable capabilities that are not available collectively in any other known solution:

1. End-to-End Government Procurement Workflow

OpenGov Procurement is the only known solution that provides a fully integrated platform spanning:

- Intake requests
- Solicitation drafting (with automated document assembly)
- Vendor discovery and outreach
- Live solicitation management
- Structured evaluation and scoring
- Award tabulations
- Integrated contract lifecycle management
- Records retention and audit logs

Competitor platforms (e.g., PlanetBids, BidNet) offer only portions of this functionality, requiring additional systems and manual processes to bridge critical gaps.

2. Automated Solicitation Builder with Embedded Guidance

OpenGov is the only eProcurement solution with a **guided, logic-driven solicitation builder**. Staff are able to generate compliant bid documents in real time using configurable templates, conditional logic, AI-powered scope generation, and reusable clause libraries. No other vendor provides this level of intelligent automation tailored to public procurement.

3. Vendor Access and Equity

Unlike other providers, OpenGov Procurement offers:

- **100% free vendor access** with no registration fees or paywalls for notifications
- **No login requirement** to view public solicitations
- **AI-assisted vendor discovery** and location-based outreach to increase participation, particularly among local and disadvantaged businesses

Competitor platforms (e.g., BidNet) charge vendors for premium access, which creates a barrier to equitable participation and limits competition.

4. Integrated Evaluation and Award Tools

OpenGov includes:

- Side-by-side scoring
- Ranked scoring for equitable evaluation
- Multi-phase evaluation workflows
- Built-in bid tabulations and award recommendations
- Full audit trail of scores, comments, and approvals

This is not available in PlanetBids or BidNet, which lack evaluation and scoring features entirely or require external tools like Excel to manage this process.

5. Contract Lifecycle Management (CLM)

OpenGov offers a **native CLM module**, enabling the City to:

- Draft, route, and eSign contracts
- Track renewals and expirations
- Maintain public transparency controls
- Comply with records retention policies and FOIA

Other systems require separate contract platforms, causing fragmentation, data loss, and compliance risk.

6. Purpose-Built for Local Government

OpenGov is uniquely focused on the public sector, with:

- A dedicated implementation team composed of former government procurement professionals
- Integrated reporting dashboards aligned with public procurement best practices
- Seamless integration across other OpenGov platforms (Budgeting, Permitting, Reporting)

7. Unmatched Transparency and Auditability

Every user action—internal or vendor—is logged and time-stamped, supporting full traceability for:

- Internal approvals

- Vendor communications
- Q&A and addenda
- Contract execution
- Evaluation scoring

No other platform offers this depth of transparency in a single system.

Conclusion

Given the combination of features, automation, and public sector alignment, **OpenGov Procurement is the only solution known to provide this level of integrated, compliant, and efficient procurement capabilities in a single platform.** No other vendor offers equivalent functionality without relying on multiple systems, external tools, or manual processes.

For these reasons, OpenGov Procurement qualifies as a **sole source acquisition** for the City of Taylor under the criteria of:

- Only one available vendor meeting all functional requirements
- No other product reasonably meets the City's needs without significant compromise or integration burden
- Cost and resource inefficiencies of using multiple disjointed tools

Market Research Summary

The City of Taylor, MI conducted market research into alternative eProcurement solutions and considered two commonly used competitors in the region: **PlanetBids** and **BidNet**. While both vendors offer basic solicitation publishing and vendor notification tools, they lack critical features needed to support modern, end-to-end government procurement.

Key Findings:

- **Both PlanetBids and BidNet require vendors to create login credentials** to access bid details and submit responses, creating unnecessary friction and limiting access, especially for small or disadvantaged businesses.
- **BidNet charges vendors** for premium notifications, limiting equitable access to bid opportunities. This creates a pay-to-play model that disproportionately impacts MWBE and DBE vendors and can reduce vendor participation.

- **PlanetBids offers limited functionality for solicitation development.** Most bid documents must be manually uploaded, and there's no built-in guidance or workflow automation. Teams often rely on offline Word documents and email, increasing the risk of version control issues and compliance gaps.
- **Neither PlanetBids nor BidNet provide integrated evaluation scoring tools.** Evaluation processes typically happen offline or via spreadsheet, with no support for phased scoring, ranked scoring, or audit tracking of evaluator input.
- **Contract management is not included** with either vendor. Once an award is made, teams must manage contracts in separate systems or through file shares, leading to inefficiencies, lack of visibility, and increased risk of missed renewals or non-compliance.
- **Both platforms lack modern collaboration tools**, such as in-app chat, task tracking, or shared reviewer workflows. Internal staff must communicate through email or outside systems, reducing transparency and increasing friction.
- **Public transparency options are minimal.** Vendor questions, addenda, and award notices may not be publicly accessible or may require manual publication steps, reducing visibility for both vendors and constituents.



Statement of Work

City of Taylor, MI

Creation Date: 12/03/2025
SoW Expiration Date: 03/03/2026
Document Number: PS-10121.1
Created by: Liam Watkins

Table of Contents

OpenGov Statement of Work	3
1. Project Scope and Understanding	3
2. Exhibits	3
3. OpenGov Responsibilities	3
4. Customer Responsibilities	3
5. Project Delivery	4
6. Estimated Schedule	4
7. Acceptance Procedure	4
8. Modifications	5
9. Communication and Escalation Procedure	5
Exhibit 1: Implementation Activities	6
OpenGov Implementation Methodology Overview	6
Procurement & Contract Management:	6
Initiate	6
Validate	7
Configure	7
Train	10
Launch	11
Exhibit 2: Technical Requirements	12
Procurement Technical Requirements	12

OpenGov Statement of Work

1. **Project Scope and Understanding**

This Statement of Work (“SOW”) outlines the Professional Services OpenGov will provide to City of Taylor, MI (“Customer”) under the applicable Order Form. Professional Services or technical requirements not listed in this SOW are out of scope.

2. **Exhibits**

The following exhibits are incorporated by reference and are part of this SOW:

- 2.1. Exhibit 1: Implementation Activities
 - 2.1.1. Procurement & Contract Management
- 2.2. Exhibit 2: Technical Requirements
 - 2.2.1. Procurement & Contract Management

3. **OpenGov Responsibilities**

OpenGov will provide a framework for planning, communication, progress tracking, and coordination for activities in Exhibit 1. In collaboration with Customer, OpenGov will develop and maintain the Project Plan. The “Project Plan” is a detailed, living document that defines how the project will be executed, including tasks, timelines, milestones, and team assignments. OpenGov will monitor progress against the Project Plan, coordinate adjustments to tasks and schedules as needed, and conduct status meetings as agreed to by the parties. OpenGov will provide weekly status reports, a Project Charter, and a RAID register (Risks, Actions, Issues, and Decisions). The “Project Charter” is a high-level document outlining the project’s purpose, goals, key stakeholders, success criteria, and major milestones.

4. **Customer Responsibilities**

The Customer will appoint a primary point of contact with authority to make binding decisions (“Customer’s Project Manager”). This person will coordinate internal resources, assign subject matter experts (“SMEs”), and oversee implementation. Responsibilities include attending status meetings, making timely decisions, providing requested information, escalating issues internally, and collaborating on the Project Plan and Change Order process, if applicable.

Customer acknowledges that the success of this project is contingent on its full participation. Customer must provide data within ten (10) business days of a request, maintain consistent data formats and access throughout the project, and allocate the necessary Customer resources and time to support deliverables and meet agreed-upon timelines.

Any failure by Customer to meet its responsibilities under this SOW (each, a "Customer Delay") will automatically suspend the affected obligations of OpenGov for the duration of the Customer Delay and for a reasonable restart period thereafter. All affected milestones, delivery dates, and service-level commitments will be extended on a day-for-day basis (or as otherwise reasonably necessary) to account for the Customer Delay, and may result in an adjustment of the fees if OpenGov incurs additional time, materials, or other costs as a result. Under no circumstances will any consequence of a Customer Delay constitute a breach by OpenGov of this SOW or of the Agreement, nor will OpenGov be liable for any failure to meet a performance obligation that is caused, in whole or in part, by a Customer Delay.

5. Project Delivery

OpenGov will perform services under this SOW remotely. OpenGov may use a combination of OpenGov personnel and OpenGov-trained implementation partners to deliver the services described in this SOW.

6. Estimated Schedule

The estimated duration of this work is [X] months. The specific timeline, including order of delivery of the suite(s), will be determined during the project planning activities in the Initiate Phase. Services are estimated to begin within two (2) weeks and no later than four (4) weeks from contract signature. OpenGov reserves the right to adjust the schedule based on the availability of Customer or OpenGov resources, and the timeliness of deliverables provided by the Customer.

7. Acceptance Procedure

OpenGov will submit completed deliverables to the Customer's Project Manager for review. Within five (5) business days of receipt, the Customer's Project Manager will either provide written acceptance or a list of requested revisions. In the event there are requested revisions, the subsequent review period for acceptance will follow the same timeline until final acceptance. If Customer does not respond within this period, the deliverable will be deemed accepted. Once a deliverable is accepted, any requested changes will require a paid Change Order.

Acceptance milestones and review timelines will be tracked in the Project Plan. Both parties acknowledge that delays in task completion or unresolved issues may impact the project timeline. If OpenGov determines in good faith that Customer is not fulfilling its responsibilities under this SOW, OpenGov may place services on hold following a minimum of five (5) business days' written notice. The notice will specify the actions needed to progress the project. During the hold period, OpenGov

may reallocate resources without penalty and will not be responsible for resulting delays.

8. Modifications

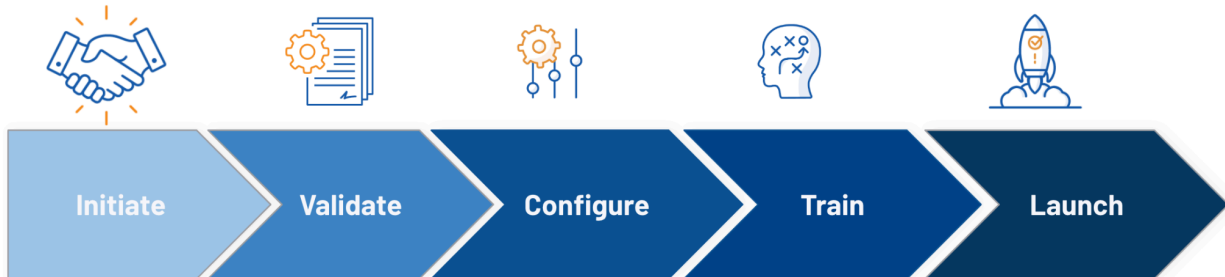
The fees and estimated timeline are based on the scope and assumptions in this SOW. If either party determines that a change to the scope is necessary, the parties will collaborate to define the required modification, which may result in fee adjustments based on OpenGov’s standard rates. All modifications must be documented in a written Change Order and signed by both parties (“Change Order”). Examples of changes include revisions to the project timeline, deliverables, or resource allocation.

9. Communication and Escalation Procedure

OpenGov and Customer agree to maintain regular communication in alignment with the Project Plan to ensure progress, resolve questions promptly, and minimize risk. Both parties will raise any issues or concerns in a timely manner. If challenges are not resolved through standard project discussions, Customer and OpenGov Project Managers will escalate to their respective executive leadership teams to jointly determine a resolution and align on a path to successful implementation.

Exhibit 1: Implementation Activities

OpenGov Implementation Methodology Overview



Every OpenGov implementation follows a five-phase hybrid methodology designed to ensure a structured and collaborative deployment. The phases are:

1. Initiate – OpenGov provisions access and performs initial system setup.
2. Validate – OpenGov works with the Customer to confirm requirements and review initial configurations.
3. Configure – OpenGov completes system configuration as outlined in this SOW.
4. Train – OpenGov provides training to system administrators and/or end users, as applicable.
5. Launch – OpenGov provides post-go-live support and transitions the Customer to OpenGov’s Customer Success Team.

Each implementation is structured around these phases. Deliverables, sign-offs, and completion criteria are aligned to the relevant phase.

Procurement & Contract Management:

Use Cases Build for Procurement:

- Solicitation Development
- Supplier Engagement, Evaluation and Awards
- Request Management
- Contract Management
- eSignatures

Initiate

Provisioning Procurement Website Instance

OpenGov will:

- Configure customer portal and upload Customer’s logo.

Customer will:

- Provide logo.
- Confirm access to the Portal.

Completion Criteria

- Customer verifies access to the site.

Validate

Technical Project Review

OpenGov will:

- Provide up to one (1) two-hour working session at the beginning of the project to:
 - Confirm list of templates
 - Review technical requirements
 - Provide documentation on requirements and processes

OpenGov Assumptions:

- Boilerplate language will be provided within two (2) weeks immediately following the kick-off meeting.

Customer will:

- Identify relevant participants for attendance.
- Confirm deliverables.
- Gather and provide relevant data for the project.

Completion Criteria

- Customer sign-off on the project plan.

Configure

Supplier Engagement, Evaluation and Award Configuration

Vendor Portal

OpenGov will:

- Provide the Customer with iframe code and documentation to create the Vendor Portal.
- Import the list of vendors provided by Customer.

OpenGov Assumptions:

- Customer will provide a complete and accurate vendor list for import to OpenGov. OpenGov clean up/correction of imported files are not included in the scope of this project.

Customer will:

- Allocate resources to create the Vendor Portal.
- Provide vendor email list and send vendor email/letter.
- Ensure that Vendor Portal will be active before OpenGov begins configuration of templates or the Solicitation Development phase.

Completion Criteria

- Customer sign-off that Vendor Portal has been configured.

Generic Template

OpenGov will:

- Deploy generic template.
- Provide OpenGov's "Paper to Paperless Language Transition Guide" to assist transition from paper to electronic.

Customer will:

- Provide a copy of the next solicitation document.

- Provide information to complete the generic solicitation upload template including forms and an example recent solicitation.
- Provide the category code set used by the agency (NIGP, NAICS, or UNSPSC).

Completion Criteria

- Customer sign-off that the Generic Template has been configured.

Solicitation Template Development Solution

OpenGov will:

- Review and confirm the Solicitation Templates and documents provided by the Customer.
- Configure up to two (2) total Solicitation Template(s) from customer provided templates:
 - Two (2) Construction Solicitation Template will be built based on examples collected from the customer up to two hundred (200) pages in length.
- Work with Customer to design and get sign off on the template(s).

OpenGov Assumption:

- If templates were not provided by the Customer prior to the creation of the SOW and the customer provides templates during the project that exceed the assumptions above, the Change Order Process will be followed.

Customer will:

- Provide templates.
- Provide forms associated with solicitation templates.
- Provide admin documents.
- Select the first solicitation type (usually ITB or RFP), to work with OpenGov for the design
- Test the configuration of each template by creating test projects and provide feedback.
- Validate and provide signoff on Solicitation Templates.

Completion Criteria

- Customer sign-off that the Solicitation template(s) have been configured.

Request Management

OpenGov will:

- Configure Request Management settings for up to three (3) workflows.
- Provide up to ten (10) hours of working sessions covering:
 - Configuration Review
 - Process Walkthrough(s)
 - User Acceptance Testing support

Customer will:

- Provide Request Management Approvers.
- Provide Departments.
- Provide a purchasing policy.
- Review, Test, and Sign off on configuration.
- Attend all working sessions.

OpenGov Assumptions:

- OpenGov assumes that the customer is responsible for testing its workflows, automations, integrations, and configurations and will update the configurations as part of its testing and training activities.

Completion Criteria

- Customer sign-off that Requisitions have been configured.

Contract Management Configuration

Create and Manage Contracts

OpenGov will:

- Provide one (1) - one hour Overview of the Contract Management Solution to Customer's System Administrator(s).
- Provide guidance and instruction to the System Administrator on creating and managing contracts.

Customer will:

- Attend scheduled System Overview
- Create and manage contract records in the system with guidance from OpenGov.

Completion Criteria

- Contracts training has been conducted.

Contract Template Deployment

OpenGov will:

- Review & configure agreed upon contract templates.
- Configure up to one (1) total Contract Template(s) from customer provided standard templates :
 - One (1) Construction Contract Template will be built based on examples collected from the customer up to two hundred (200) pages in length.

OpenGov Assumption:

- If templates were not provided by the Customer prior to the creation of the SOW and the customer provides templates during the project that exceed the assumptions above, the Change Order Process will be followed.

Customer will:

- Provide templates.
- Test the configuration of each template by creating test projects and provide feedback.
- Validate and provide signoff on Contract templates.

Completion Criteria

- Customer sign-off that the Contract Template(s) have been configured.

eSignatures

OpenGov will:

- Enable eSignatures.
- Provide instructions on how to use eSignatures.

Customer will:

- Gather and provide relevant process information for eSignatures.
- Test the configuration and provide feedback.

Completion Criteria

- Customer sign-off on eSignatures.

Historical and/or Active Contract Metadata Upload

OpenGov will:

- Provide a compatible mapping document in Excel format for the metadata of contracts (contracts log) to be uploaded into the system.
- Import the contract records listed in the contract log.

OpenGov Assumptions:

- OpenGov clean up/correction of attachments are not included in the scope of this project.

Customer will

- Customer will transfer their contract metadata into the mapping document provided by OpenGov for import into OpenGov. OpenGov clean up/correction of imported logs are not included in the scope of this project.

Completion Criteria

- Historical/Active Contract log has been loaded.

Admin Documents and Checklist Configuration

OpenGov will:

- Review & configure up to four (4) standard Admin Documents :
 - Proposal Viewer Agreement
 - Interview Invitation
 - Non-Award Letter
 - Notice of Intent to Award

Customer will:

- Provide Admin Documents.

Completion Criteria

- Admin Documents and Checklist have been configured.

Single Sign On (SSO) Implementation

OpenGov will:

- OpenGov implement identity provider initiated SSO for Microsoft ADFS, Microsoft Azure AD, or Okta.

Customer will:

- Complete the SSO enablement form.
- Provide the information from the identity provided required to establish SAML or HTTPS certification.
- Add OpenGov as a new application in Customer identity provider.

Completion Criteria

- Single Sign On has been configured.

Train

Procurement Training

OpenGov will:

- Provide training on system functionality. Topics include:
 - Supplier Engagement
 - Creating Bids with Generic Templates
 - Live Bid Management & Vendor Experience
 - Evaluation and Awarding
 - Solicitation Development
 - Writing Solicitations using templates

- Contract Management
 - Document Assembly and E-signature
 - Contract Document Developer Tools
- Request Management

Customer will:

- Attend training sessions as scheduled by the Project Manager and agreed to in the Project Plan.

Completion Criteria

- Training has been conducted.

Working Sessions

OpenGov will:

- Assign practice exercises to Customer to gain familiarization.
- Assist Customer during first real-life solicitation posting, and opening (if during deployment).
- Respond to questions regarding configured system functionality.

Customer will:

- Complete practice exercises to gain familiarization.
- Identify internal Admin Users & security permissions for all other users.

Completion Criteria

- Working sessions have been conducted.

Launch

HyperAdopt

OpenGov will:

- Provide up to eight (8) hours of remote working session(s) to answer any questions following solution acceptance.
- Send Solution Acceptance Document
- Transition for project team to Customer Success.

Customer will:

- Identify issues and attend sessions.
- Sign Solution Acceptance Document

Completion Criteria

- Customer sign-off that the project has been completed.

Exhibit 2: Technical Requirements

Procurement Technical Requirements

Logo

- .png or .jpg file
- At least 300KB but not larger than 500KB

Vendor List

- Single Flat file
- .csv or .xlsx format

Historical/Active Contracts

- Single Flat file based on mapping document provided by OpenGov
- .csv or .xlsx format

Sample Documents or Boilerplate Templates

- PDF or Word format, including all related attachments and documents.

Templates

- All templates are assumed to be samples unless specified as a boilerplate. A boilerplate template document that can be reused more than once without any substantive change.
- All templates assume up to 50 pages in length each unless otherwise specified in Exhibit 1. Page count includes all attachments, forms, notices, and other documentation
- All templates are assumed to be non-construction unless otherwise specified in Exhibit 1. A "Construction" template refers to templates inclusive of requirements, specifications, and conditions for construction projects: including any of the following examples but not limited to: regulations, codes, and standards, risk management, insurance management, dispute resolution mechanisms, phases, tasks, dependencies, materials, equipment, construction methods, liability and warranty periods.

Admin Documents

- PDF or Word format

RECOMMENDATION MEMORANDUM

OPENGOV STRATEGIC SOURCING & CONTRACT LIFECYCLE MANAGEMENT MODULES

November 19, 2025

Background

When Oakland County implemented the Workday financial platform in 2021, it configured the native Workday e-procurement module to process requisitions, purchase orders, and function as the County's contract repository. Housing the contract repository in e-procurement required reconfiguration of the basic functionality of the module and is the primary reason the County does not currently utilize the traditional use of requisitions in its procurement processes.

Workday announced it will sunset the software that supports the County's supplier self-registration portal at the end of March 2026, offering its strategic sourcing module as the replacement solution.

Strategic sourcing functions are currently conducted through BidNet Direct, a third-party platform and the Microsoft Office365 suite. The three platforms are not integrated, which has resulted in significant inefficiencies through redundant manual tasks and a lack of visibility throughout the process.

The Procurement Division evaluated the Worday and OpenGov strategic sourcing and contract life cycle management modules with an objective to improve the County's procurement processes by replacing fragmented tools used to manage over 300 annual solicitations and 1,300 active contracts.

Improvements to the Procurement Process

The implementation of a strategic sourcing and contract lifecycle management modules Oakland County would improve the procurement process through:

- **Modernized Processes:** Digitizes the full procurement lifecycle — from intake through solicitation, evaluation, and contract execution — removing manual bottlenecks and reducing administrative burden.
- **Increased Efficiency:** Automates template creation, routing, and scoring, enabling staff to focus on strategic sourcing, vendor engagement, and policy alignment.

- **Enhanced Transparency:** Dashboards and internal reporting to increase procurement visibility for leadership, elected officials, and the public.
- **Expanded Vendor Participation:** Removes cost barriers for vendors through a no-fee registration portal, improving engagement with local, small, and minority-owned businesses in line with the County's inclusion goals.
- **Data-Driven Decision Making:** Utilizing the modules reporting tools to gain insights into County's operations and make more informed decisions.

Current Procurement Process	Post Implementation Procurement Process
<ul style="list-style-type: none"> ● Disjointed Systems: Separate tools for solicitation creation, bid evaluation, and contract storage. Creates inefficiencies, delays, and compliance risks. ● Manual Solicitation Development: Buyers build templates in Word and Excel with no version control or standardization across departments. ● Pay-to-Participate Barriers: Vendor fees on BidNet limit access for small and minority-owned businesses, reducing competition and local participation. ● Manual Evaluation & Scoring: Proposal reviews and scoring are completed on spreadsheets, creating inconsistent evaluation records. ● Limited Visibility & Tracking: No dashboards to monitor cycle time, vendor activity, or expiring contracts — making spend management and reporting difficult. 	<ul style="list-style-type: none"> ● End-to-End Procurement Automation: Seamless process from requisition intake to solicitation build and contract creation. ● Centralized Contract Management: Ability to track spending, monitor contract terms, and set notifications for renewals and expirations. ● Unified Supplier Engagement: Portal that eliminates vendor paywalls and improves competition and response rates. ● Robust Bid Evaluation: Tools with automated scoring, reporting, and bid tabulation to replace manual Excel processes and standardize evaluations. ● Data-Driven: Dashboards tracking cycle time, spend, and compliance metrics. Giving shared visibility across departments for requests, solicitations, and contracts.

Module Comparison

The IT Team at Oakland County reviewed the functionality of the Workday and OpenGov modules and provided the following comparison table:

Feature/Need	OpenGov	Workday
Public bid portals	Yes – Built-in, public-facing	No – Requires manual effort
Government RFP templates and clause library	Yes – AI-assisted, public-sector specific	Limited – Enterprise templates, configurable
Compliance with local/state procurement laws	Yes – Rules-based workflows	Limited – Requires customization
FOIA / Audit readiness	Yes – Auto-logged and FOIA-friendly	Limited – Requires manual reporting
Vendor/supplier user-friendliness	High – Designed for small/local vendors	Moderate – Geared toward enterprise vendors

The Workday strategic sourcing module confines the user invite suppliers to solicitations they imported into the system, whereas the OpenGov platform allows users to invite suppliers throughout their entire network, which allows the County to cast a wider net to prospective suppliers.

Neither platform currently has full integration of the modules into our existing system. Workday anticipates the modules will be fully integrated as part of the system update schedule in March of 2026. OpenGov is currently building an integration into Workday to support its existing customers and anticipates having this completed at the by the go-live date.

The estimated implementation timeline for Workday is 9 months. The implementation timeline for OpenGov is estimated at 6 months.

The cost of the implementation and licenses for a three-year period with Workday is approximately \$354K higher than OpenGov. Both licenses are available through Purchasing Cooperatives.

Project Costs	OpenGov	Workday
Implementation Costs	\$83,509	\$108,809
Licensing Fees for three (3) years	\$589,812	\$927,806
Totals	\$682,321	\$1,036,669

Recommendation

The Procurement Division is recommending the County select OpenGov platform and implement their Strategic Sourcing and Contract Lifecycle Management modules for a term of three (3) years with two (2) one-year options at a not to exceed amount of \$682,321.00. OpenGov currently has the functionality the County needs to improve the gaps in our current system and procurement process based on the review of both platforms by the Procurement and IT teams.

CITY OF TAYLOR

Timothy Woolley
MAYOR

Cynthia A. Bower
CLERK

Nicone Dragone Sr.
TREASURER



23555 Goddard Road
Taylor, MI 48180
(734) 287 6550
www.cityoftaylor.com

COUNCIL

Charley Johnson
CHAIRMAN

Ron Thiede
CHAIR PRO-TEM

Christian Armstrong
Chris Clark
William Patts
Gerald P. Thomas
Dan Wallace

City Council Agenda Memo Date: December 22, 2025

Prepared By: Ben Clayton, Purchasing Manager

RECOMMENDATION

It is recommended that the City Council authorize the Mayor and the Purchasing Department to execute a three-year contract with OpenGov, Inc. for the implementation of a comprehensive Electronic Procurement and Contract Management System, **in an amount not to exceed \$176,754.**

EXECUTIVE SUMMARY

The City of Taylor's commitment to fiscal responsibility requires the modernization of its fragmented and inefficient procurement process. The current hybrid workflow—combining manual tracking, paper submissions, and limited digital tools (Bidnet)—restricts visibility, hinders proactive vendor management, and increases risk throughout the contract lifecycle.

To address these operational gaps, the Administration recommends adopting **OpenGov Procurement**, a centralized, end-to-end digital platform that automates workflows, standardizes procedures, and enhances transparency and accountability from solicitation through contract completion.

BACKGROUND

The City's procurement process is currently disjointed. Bids arrive through multiple channels—some via Bidnet, others through manual paper submissions. After award, contract information is not centrally managed and often remains siloed within individual departments.

This lack of a unified system creates several challenges:

- **No Lifecycle Visibility:** There is no mechanism to track projects from initiation to completion. Once a contract is signed, the Purchasing Department lacks real-time insight into performance or status.

- **Reactive Contract Management:** Without automated reminders, contract expiration dates are frequently missed, resulting in “emergency renewals” and increased risk.
- **Limited Accountability:** The City lacks a formal process to evaluate contractor performance or enforce service-level expectations after award.
- **Restricted Vendor Reach:** The current system primarily engages local vendors, limiting access to a broader national vendor pool and potentially reducing competitive pricing.

ANALYSIS

Implementing OpenGov Procurement will resolve these inefficiencies by consolidating all procurement and contract data into a single, accessible platform. Key operational enhancements include:

1. Full End-to-End Visibility

The system provides comprehensive oversight of the entire procurement lifecycle, enabling staff to track requisitions, approvals, milestones, vendor compliance, and contract performance from draft to closeout.

2. Automation of Manual Processes

OpenGov automates bid receipt, tabulation, and documentation, eliminating paper handling and manual data entry. This standardization reduces errors and increases efficiency.

3. Robust Contract Management & Vendor Performance Tools

A major driver for this investment is risk mitigation. The platform includes:

- **Automated Alerts** for critical dates such as insurance expirations and contract renewals.
- **Performance Evaluation Tools** to document contractor performance and ensure the City retains high-quality vendors.

4. Centralized Data & Improved Collaboration

Transitioning to a cloud-based, centralized system ensures all departments operate from the same data set. This improves internal coordination, strengthens public transparency, and restores Purchasing’s ability to manage contracts proactively.

CONCLUSION

The implementation of OpenGov Procurement represents a significant modernization of the City’s purchasing operations. It directly addresses long-standing challenges related to transparency, accountability, and operational efficiency. By adopting a unified, automated system, the City will reduce risk, enhance vendor management, and ensure more strategic stewardship of public funds.

This transition also aligns Taylor with other Michigan municipalities—such as Jackson, Pontiac, Royal Oak, and Ann Arbor Transit—that have successfully modernized their procurement and contract management processes through OpenGov. Joining this network positions Taylor to

leverage proven best practices and benefit from a continually improving platform trusted by peer communities.

For these reasons, staff respectfully recommends approval of this contract so the City may begin realizing the operational and fiscal advantages of a fully integrated procurement and contract management solution.

City of Taylor, MI – Procurement Modernization Proposal

Cover Sheet – Procurement Platform Comparison

Summary Comparison

Feature / Consideration	OpenGov	PlanetBids	BidNet Direct
Core Focus	End-to-end public sector procurement & contract lifecycle management	eProcurement portal widely used by municipalities; strong bid distribution & compliance tools	Bid distribution network connecting vendors to public bids; less emphasis on contract lifecycle
Vendor Access	No vendor fees; inclusive portal designed for small/local/minority businesses	Vendor-friendly, but pricing tailored per agency; requires agency subscription	Vendors often pay to access opportunities; “pay-to-participate” barrier noted
Automation & Efficiency	Guided workflows, AI-assisted templates, automated scoring, dashboards	Secure eBidding, plan holder lists, bid calendars, insurance & diversity certification modules	Automated notifications, bid tracking, document management; less robust evaluation tools
Transparency & Reporting	Dashboards for cycle time, spend, compliance; FOIA-ready audit logs	Advanced reporting, supplier bid analysis, compliance tracking	Provides bid analysis and notifications; limited dashboards compared to OpenGov
Integration	Building Workday integration; cloud-only SaaS; proven Michigan municipal deployments	Stand-alone portal; integrations vary by agency	Stand-alone portal; primarily bid distribution

Implementation Timeline	~6 months; structured 5-phase rollout	Varies; agency-specific setup	Immediate access; limited customization
Cost Structure (Taylor)	\$165,025 (3-year contract) – prepaid, includes software + professional services	Custom pricing per agency; requires direct quote	≈\$15K/year for unlimited users; vendor fees apply
Strengths	Modernization, automation, transparency, vendor inclusion, Michigan peer adoption	Strong compliance tools, bid management, diversity certification	Large bid network, simple access to opportunities
Limitations	Requires full implementation effort; change management	Less focus on contract lifecycle; pricing opaque	Vendor fees reduce competition; limited lifecycle management

Pricing Snapshot (Updated)

Platform	Initial Term / Implementation	Annual / Multi-Year Costs	Total (3 Years)	Notes
OpenGov (Direct Quote)	\$48,472 Professional Services	Software fees: \$69,437 (FY26 partial), \$52,833 (FY27), \$54,484 (FY28)	≈ \$176,754	Authorized in Council Memo; prepaid structure
PlanetBids	Custom quote required	Typically ~\$15K–\$25K annually depending on modules	≈ \$45K–\$75K	Strong bid distribution; less lifecycle focus
BidNet Direct	Minimal setup	~\$1,245/month (≈\$15K/year)	≈ \$45K	Vendor fees reduce competition; limited lifecycle tools

Executive Summary

The City of Taylor's top priority regarding fiscal responsibility is the overhaul of its fragmented and inefficient procurement process. Current workflows rely on manual tracking, paper submissions, and limited digital platforms, creating liability and inefficiency. To address these gaps, the Administration recommends implementing **OpenGov Procurement**, a centralized, end-to-end digital solution.

OpenGov will:

- Automate workflows and standardize procedures.
- Provide full lifecycle visibility from requisition to contract completion.
- Improve vendor participation by removing pay-to-participate barriers.
- Enhance transparency and accountability with dashboards and audit-ready logs.

This modernization aligns Taylor with peer Michigan municipalities (Jackson, Pontiac, Royal Oak, Ann Arbor Transit) already leveraging OpenGov.

Background

- Current process is disjointed: bids via BidNet and paper submissions, contracts siloed in departments.
 - No visibility or tracking from cradle to grave.
 - Reactive contract management leads to emergency renewals.
 - Limited vendor reach reduces competition and pricing leverage.
-

Analysis

OpenGov Procurement resolves inefficiencies by:

- Delivering end-to-end visibility.
 - Automating bid receipt and tabulation.
 - Providing robust contract management and vendor performance tools.
 - Centralizing data for collaboration and transparency.
-

Closing

The implementation of OpenGov Procurement represents a critical modernization of Taylor's purchasing operations. By adopting a unified, automated system, the City will reduce risk, strengthen vendor management, and ensure strategic use of public funds. The updated pricing options (Direct vs. Sourcewell cooperative) provide flexibility in contracting while maintaining fiscal responsibility.

Recommendation: Approve the contract with OpenGov, Inc. for a three-year term, not to exceed \$168,472.50, positioning Taylor to join peer municipalities in modernized procurement practices.

Investment Summary | City of Taylor, MI | Option One

Annual Software Subscription, Professional Services Implementation, Ongoing Support & Maintenance for OpenGov Software.
All Future Software Enhancements, Fixes, Updates included

OpenGov Proposal City of Taylor,MI 3 Terms				
Subscription Year	Months	Software	Professional Services	Annual Total
February 1,2026–June 30, 2026	5	\$20,965	\$48,472	\$69,437
July 1, 2026–June 30,2027	12	\$52,833		\$52,833
July 1,2027–June 30,2028	12	\$54,484		\$54,484

OpenGov Pricing Includes:

- Products: OpenGov Procurement – Request Management, Solicitation Development, Supplier Engagement, Evaluations & Awards, and Contract Management
- Unlimited Users, Unlimited Templates, Unlimited Contracts, Unlimited Data, Unlimited Attachments
- Departmental Training Together



Onix Networking Corp.
 1991 Crocker Rd, Westlake, OH 44145 US
 Phone 216-529-3000, Fax 216-529-3020
 www.onixnet.com

INVOICE

Billing Address

MI - City of Taylor
 23555 Goddard Rd
 Taylor, MI 48180
 US

Shipping Address

MI - City of Taylor
 2nd Floor IT Suite, City Hall
 23555 Goddard Rd
 Taylor, MI 48180
 US

Invoice Number	SIN049103
Invoice Date	8/20/2025
P.O. Number	Signed Agreement
Invoice Terms	Net 30
Rep	Peter Luci

Domain	Billing ID	Invoice Currency	Due Date
ci.taylor.mi.us		USD	9/19/2025

	Product Name	Line Description	Quantity	Unit Price	Tax Value	Net Value
1	GAPPS-ENT-PLUS-1USER-1MO <i>Billing Period: 7/1/2025 - 7/31/2025</i>	Google Workspace Enterprise Plus License, 1 user, 1 Month <i>Jul 1-Jul 7 Qty 374 Jul 8-Jul 10 Qty 373 Jul 11-Jul 14 Qty 372 Jul 15-Jul 28 Qty 373 Jul 29-Jul 31 Qty 372</i>	15,665.98	\$1.00	\$0.00	\$15,665.98
2	GAPPS-AU-ENT-PLUS-1USER-1MO <i>Billing Period: 7/1/2025 - 7/31/2025</i>	Google Workspace Archived User Enterprise Plus - 1MO <i>Jul 1-Jul 6 Qty 300 Jul 7-Jul 9 Qty 301 Jul 10-Jul 15 Qty 302 Jul 16-Jul 27 Qty 301 Jul 28-Jul 31 Qty 302</i>	2,529.50	\$1.00	\$0.00	\$2,529.50

Net Total \$18,195.48

Tax \$0.00

Invoice Total(USD) \$18,195.48

Sales Tax Rates	
MICHIGAN	6.000%

Banking Information

Payment by Check
Onix Networking Corp.
PO Box 74184
Cleveland, OH 44194-0002

Payment by ACH

[Redacted]

Payment by Wire

[Redacted]

Onix Networking Corp. Tax Information

[Redacted]

Payment Notification Email Address: arpayments@onixnet.com



Onix Networking Corp.
 1991 Crocker Rd, Westlake, OH 44145 US
 Phone 216-529-3000, Fax 216-529-3020
 www.onixnet.com

INVOICE

Billing Address

MI - City of Taylor
 23555 Goddard Rd
 Taylor, MI 48180
 US

Shipping Address

MI - City of Taylor
 2nd Floor IT Suite, City Hall
 23555 Goddard Rd
 Taylor, MI 48180
 US

Invoice Number	SIN049974
Invoice Date	9/9/2025
P.O. Number	Signed Agreement
Invoice Terms	Net 30
Rep	Peter Luci

Domain	Billing ID	Invoice Currency	Due Date
ci.taylor.mi.us		USD	10/9/2025

	Product Name	Line Description	Quantity	Unit Price	Tax Value	Net Value
1	GAPPS-ENT-PLUS-1USER-1MO <i>Billing Period: 8/1/2025 - 8/31/2025</i>	Google Workspace Enterprise Plus License, 1 user, 1 Month <i>Aug 1-Aug 3 Qty 372 Aug 4-Aug 4 Qty 373 Aug 5-Aug 6 Qty 372 Aug 7-Aug 11 Qty 391 Aug 12-Aug 13 Qty 392 Aug 14-Aug 22 Qty 393 Aug 23-Aug 24 Qty 392 Aug 25-Aug 27 Qty 396 Aug 28-Aug 28 Qty 395 Aug 29-Aug 29 Qty 397 Aug 30-Aug 31 Qty 374</i>	16,286.51	\$1.00	\$0.00	\$16,286.51
2	GAPPS-AU-ENT-PLUS-1USER-1MO <i>Billing Period: 8/1/2025 - 8/31/2025</i>	Google Workspace Archived User Enterprise Plus - 1MO <i>Aug 1-Aug 7 Qty 302 Aug 8-Aug 13 Qty 283 Aug 14-Aug 14 Qty 302 Aug 15-Aug 21 Qty 282 Aug 22-Aug 24 Qty 283 Aug 25-Aug 25 Qty 302 Aug 26-Aug 26 Qty 282 Aug 27-Aug 27 Qty 302 Aug 28-Aug 28 Qty 283 Aug 29-Aug 31 Qty 304</i>	2,443.61	\$1.00	\$0.00	\$2,443.61

Net Total	\$18,730.12
Tax	\$0.00
Invoice Total(USD)	\$18,730.12

Sales Tax Rates

	Product Name	Line Description	Quantity	Unit Price	Tax Value	Net Value
	MICHIGAN	6.000%				

Banking Information

<p>Payment by Check Onix Networking Corp. PO Box 74184 Cleveland, OH 44194-0002</p>	<p align="center">Payment by ACH</p> <p align="center">[REDACTED]</p>	<p align="center">Payment by Wire</p> <p align="center">[REDACTED]</p>
---	--	---

Onix Networking Corp. Tax Information

[REDACTED]	[REDACTED]
------------	------------

Payment Notification Email Address: arpayments@onixnet.com



Onix Networking Corp.
 1991 Crocker Rd, Westlake, OH 44145 US
 Phone 216-529-3000, Fax 216-529-3020
 www.onixnet.com

INVOICE

Billing Address

MI - City of Taylor
 23555 Goddard Rd
 Taylor, MI 48180
 US

Shipping Address

MI - City of Taylor
 2nd Floor IT Suite, City Hall
 23555 Goddard Rd
 Taylor, MI 48180
 US

Invoice Number	SIN051231
Invoice Date	10/8/2025
P.O. Number	Signed Agreement
Invoice Terms	Net 30
Rep	Peter Luci

Domain	Billing ID	Invoice Currency	Due Date
ci.taylor.mi.us		USD	11/7/2025

	Product Name	Line Description	Quantity	Unit Price	Tax Value	Net Value
1	GAPPS-ENT-PLUS-1USER-1MO <i>Billing Period: 9/1/2025 - 9/30/2025</i>	Google Workspace Enterprise Plus License, 1 user, 1 Month <i>Sep 1-Sep 4 Qty 374 Sep 5-Sep 8 Qty 394 Sep 9-Sep 9 Qty 375 Sep 10-Sep 10 Qty 374 Sep 11-Sep 24 Qty 375 Sep 25-Sep 28 Qty 374 Sep 29-Sep 29 Qty 410 Sep 30-Sep 30 Qty 379</i>	15,898.40	\$1.00	\$0.00	\$15,898.40
2	GAPPS-AU-ENT-PLUS-1USER-1MO <i>Billing Period: 9/1/2025 - 9/30/2025</i>	Google Workspace Archived User Enterprise Plus - 1MO <i>Sep 1-Sep 5 Qty 304 Sep 6-Sep 7 Qty 284 Sep 8-Sep 8 Qty 303 Sep 9-Sep 23 Qty 304 Sep 24-Sep 29 Qty 305 Sep 30-Sep 30 Qty 306</i>	2,544.39	\$1.00	\$0.00	\$2,544.39

Net Total \$18,442.79

Tax \$0.00

Invoice Total(USD) \$18,442.79

Sales Tax Rates	
MICHIGAN	6.000%

Banking Information

Payment by Check

Onix Networking Corp.
PO Box 74184
Cleveland, OH 44194-0002

Payment by ACH

[Redacted]

Payment by Wire

[Redacted]

Onix Networking Corp. Tax Information

[Redacted]

Payment Notification Email Address: arpayments@onixnet.com

CITY OF TAYLOR SOLE SOURCE JUSTIFICATION FORM

INSTRUCTIONS: Complete this entire form, including **BOTH SECTIONS I and II** for all sole source purchases. Send the completed form to the Budget & Finance Department, Central Purchasing. In compliance with Section 4.1.2 of the City of Taylor Purchasing Policy, this document shall accompany any sole source request to the City Council as part of council package for review and consideration. Failure to provide the requested information and supporting documentation will most likely result in postponement.

If you have any questions, or need additional assistance, contact the Purchasing Office at 734.374.1459 or 734.374.1396. Information is also available at <http://www.cityoftaylor.com/purchasing>.

NOTE:

1. Price is never a basis for a sole source request.
2. Supporting documentation must accompany this form.

Requisition Title (or) #: Onix – Google Workspace Licensing

Commodity/service being purchased: Licensing Proposed purchase price: \$ 55,368.39

Proposed / Requested Supplier: Onix

Requested by: Ty Dolin

Department: IT

Date: 12/23/2025

Email/phone #: tdolin@skynetinnovations.com

Sole source justification prepared by: Ty Dolin

I. SOLE SOURCE JUSTIFICATION

1. A **Sole Source Purchase** is available from only one supplier and meets at least one of the following criteria (please check the appropriate boxes):

- | | | |
|-------------------------------------|-------------------------------|--|
| <input type="checkbox"/> | One-of-a-kind- | The commodity or service has no competitive product alternatives on the market. |
| <input checked="" type="checkbox"/> | Compatibility - | The commodity or service matches existing brand of equipment for compatibility. |
| <input type="checkbox"/> | Replacement part - | The commodity is a replacement part for a specific brand of existing equipment. |
| <input type="checkbox"/> | Unique design - | The commodity or service meets physical design or quality requirements. |
| <input type="checkbox"/> | Professional Service - | The service falls under the Purchasing Policy Professional Service Section 4.10. |

If any of the above apply – Are you aware of other sources (other than the one requested) that could offer the exact brand or service, such as a distributor, third party broker, or reseller? If so, please list possible sources.

OR

- | | | |
|--------------------------|------------------------|--|
| <input type="checkbox"/> | Delivery date - | ONLY ONE SUPPLIER can meet necessary delivery date requirement for the required quantity on __. |
| <input type="checkbox"/> | Emergency - | URGENT NEED for the item or service does not permit soliciting competitive bids, as in cases of emergencies, disaster, etc., which was required on _____ |

2. Briefly explain what it is about this product or service that only this vendor can meet: Onix is the reseller / Provider of the Google Workspace Licensing that was utilized.

CITY OF TAYLOR SOLE SOURCE JUSTIFICATION FORM

III. CONFLICT OF INTEREST STATEMENT

The Requestor agrees that there is no real or potential Conflict of Interest in recommending this product and/or service as a Sole Source procurement. (NOTE: If you do have a real or potential conflict of interest, please contact the appropriate Purchasing Agent.)

As the authorized department official, I certify that the above justification is accurate and complete to the best of my knowledge and belief.

Approval:

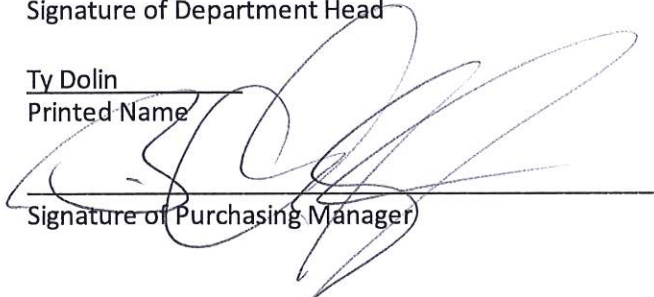


Signature of Department Head

12/23/2025

Date

Ty Dolin
Printed Name



Signature of Purchasing Manager

12/23/25

Date

Printed Name



November 20, 2023

Ryan Moore
City of Taylor
23555 Goddard Rd
Taylor, MI 48180-4116

Dear Ryan,

The Esri Small Municipal and County Government Enterprise Agreement (SGEA) is a three-year agreement that will grant your organization access to Esri term license software. The EA will be effective on the date executed and will require a firm, three-year commitment.

Based on Esri's work with several organizations similar to yours, we know there is significant potential to apply Geographic Information System (GIS) technology in many operational and technical areas within your organization. For this reason, we believe that your organization will greatly benefit from an Enterprise Agreement (EA).

An EA will provide your organization with numerous benefits including:

- A lower cost per unit for licensed software
- Substantially reduced administrative and procurement expenses
- Complete flexibility to deploy software products when and where needed

The following business terms and conditions will apply:

- All current departments, employees, and in-house contractors of the organization will be eligible to use the software and services included in the EA.
- If your organization wishes to acquire and/or maintain any Esri software during the term of the agreement that is not included in the EA, it may do so separately at the Esri pricing that is generally available for your organization for software and maintenance.
- The organization will establish a single point of contact for orders and deliveries and will be responsible for redistribution to eligible users.
- The organization will establish a Tier 1 support center to field calls from internal users of Esri software. The organization may designate individuals as specified in the EA who may directly contact Esri for Tier 2 technical support.
- The organization will provide an annual report of installed Esri software to Esri.
- Esri software and updates that the organization is licensed to use will be automatically available for downloading.
- The fee and benefits offered in this EA proposal are contingent upon your acceptance of Esri's Small Municipal and County Government EA terms and conditions.

- Licenses are valid for the term of the EA.

This program offer is valid for 90 days. To complete the agreement within this time frame, please contact me within the next seven days to work through any questions or concerns you may have.

To expedite your acceptance of this EA offer:

1. Sign and return the EA contract with a Purchase Order or issue a Purchase Order that references this EA Quotation and includes the following statement on the face of the Purchase Order:

"THIS PURCHASE ORDER IS GOVERNED BY THE TERMS AND CONDITIONS OF THE ESRI SMALL MUNICIPAL AND COUNTY GOVERNMENT EA, AND ADDITIONAL TERMS AND CONDITIONS IN THIS PURCHASE ORDER WILL NOT APPLY."

Have it signed by an authorized representative of the organization.

2. On the first page of the EA, identify the central point of contact/agreement administrator. The agreement administrator is the party that will be the contact for management of the software, administration issues, and general operations. Information should include name, title (if applicable), address, phone number, and e-mail address.
3. In the purchase order, identify the "Ship to" and "Bill to" information for your organization.
4. Send the purchase order and agreement to the address, email or fax noted below:

Esri	e-mail: service@esri.com
Attn: Customer Service SG-EA	fax documents to: 909-307-3083
380 New York Street	
Redlands, CA 92373-8100	

I appreciate the opportunity to present you with this proposal, and I believe it will bring great benefits to your organization.

Thank you very much for your consideration.

Best Regards,

Joe Araiza



Quotation # Q-489283

Date: November 20, 2023

Customer # 255342 Contract # ENTERPRISE AGREEMENT

City of Taylor
Information Technology Dept
23555 Goddard Rd
Taylor, MI 48180-4116

ATTENTION: Ryan Moore
PHONE: (734) 374-1524
EMAIL: rmoore@ci.taylor.mi.us

Environmental Systems Research Institute, Inc.
380 New York St
Redlands, CA 92373-8100
Phone: (909) 793-2853
DUNS Number: 06-313-4175 CAGE Code: OAMS3

To expedite your order, please attach a copy of this quotation to your purchase order.
Quote is valid from: 1/27/2023 To: 12/31/2023

Material	Qty	Term	Unit Price	Total
168179	1	Year 1	\$56,700.00	\$56,700.00
Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
168179	1	Year 2	\$56,700.00	\$56,700.00
Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
168179	1	Year 3	\$56,700.00	\$56,700.00
Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
168441	1	Year 1	\$5,675.00	\$5,675.00
ArcGIS GeoEvent Server Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
168441	1	Year 2	\$5,675.00	\$5,675.00
ArcGIS GeoEvent Server Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
168441	1	Year 3	\$5,675.00	\$5,675.00
ArcGIS GeoEvent Server Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
160669	1		\$6,600.00	\$6,600.00
ArcGIS GeoAnalytics Server Up to Four Cores Annual Subscription				

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Joe Araiza	Email: jaraiza@esri.com	Phone: 312-609-0966 x5383
<p>The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at https://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at https://go.esri.com/MAPS apply to your purchase of that item. If any item is quoted with a multi-year payment schedule, then unless otherwise stated in this quotation, Customer is required to make all payments without right of cancellation. Third-party data sets included in a quotation as separately licensed items will only be provided and invoiced if Esri is able to provide such data and will be subject to the applicable third-party's terms and conditions. If Esri is unable to provide any such data set, Customer will not be responsible for any further payments for the data set. US Federal government entities and US government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at https://www.esri.com/en-us/legal/terms/state-supplemental apply to some US state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin for customers located in the USA.</p>		



Quotation # Q-489283

Date: November 20, 2023

Environmental Systems Research Institute, Inc.
 380 New York St
 Redlands, CA 92373-8100
 Phone: (909) 793-2853
 DUNS Number: 06-313-4175 CAGE Code: OAMS3

Customer # 255342 Contract # ENTERPRISE AGREEMENT

City of Taylor
 Information Technology Dept
 23555 Goddard Rd
 Taylor, MI 48180-4116

ATTENTION: Ryan Moore
 PHONE: (734) 374-1524
 EMAIL: rmoore@ci.taylor.mi.us

To expedite your order, please attach a copy of this quotation to your purchase order.
 Quote is valid from: 1/27/2023 To: 12/31/2023

Material	Qty	Term	Unit Price	Total
160669	1		\$6,600.00	\$6,600.00
ArcGIS GeoAnalytics Server Up to Four Cores Annual Subscription				
160669	1		\$6,600.00	\$6,600.00
ArcGIS GeoAnalytics Server Up to Four Cores Annual Subscription				

Subtotal:	\$206,925.00
Sales Tax:	\$0.00
Estimated Shipping and Handling (2 Day Delivery):	\$0.00
Contract Price Adjust:	\$0.00
Total:	\$206,925.00

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Joe Araiza	Email: jaraiza@esri.com	Phone: 312-609-0966 x5383
---	-----------------------------------	-------------------------------------

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <https://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <https://go.esri.com/MAPS> apply to your purchase of that item. If any item is quoted with a multi-year payment schedule, then unless otherwise stated in this quotation, Customer is required to make all payments without right of cancellation. Third-party data sets included in a quotation as separately licensed items will only be provided and invoiced if Esri is able to provide such data and will be subject to the applicable third-party's terms and conditions. If Esri is unable to provide any such data set, Customer will not be responsible for any further payments for the data set. US Federal government entities and US government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <https://www.esri.com/en-us/legal/terms/state-supplemental> apply to some US state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin for customers located in the USA.

Esri Use Only:

Cust. Name _____
Cust. # _____
PO # _____
Esri Agreement # _____



**SMALL ENTERPRISE AGREEMENT
COUNTY AND MUNICIPALITY GOVERNMENT
(E214-3)**

This Agreement is by and between the organization identified in the Quotation ("**Customer**") and **Environmental Systems Research Institute, Inc. ("Esri")**.

This Agreement sets forth the terms for Customer's use of Products and incorporates by reference (i) the Quotation and (ii) the Master Agreement. Should there be any conflict between the terms and conditions of the documents that comprise this Agreement, the order of precedence for the documents shall be as follows: (i) the Quotation, (ii) this Agreement, and (iii) the Master Agreement. This Agreement shall be governed by and construed in accordance with the laws of the state in which Customer is located without reference to conflict of laws principles, and the United States of America federal law shall govern in matters of intellectual property. The modifications and additional rights granted in this Agreement apply only to the Products listed in Table A.

**Table A
List of Products**

Uncapped Quantities

Desktop Software and Extensions (Single Use)

ArcGIS Desktop Advanced
ArcGIS Desktop Standard
ArcGIS Desktop Basic
ArcGIS Desktop Extensions: ArcGIS 3D Analyst, ArcGIS Spatial Analyst, ArcGIS Geostatistical Analyst, ArcGIS Publisher, ArcGIS Network Analyst, ArcGIS Schematics, ArcGIS Workflow Manager, ArcGIS Data Reviewer

Enterprise Software and Extensions

ArcGIS Enterprise (Advanced and Standard)
ArcGIS Monitor
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Spatial Analyst, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, ArcGIS Workflow Manager, ArcGIS Data Reviewer

Enterprise Additional Capability Servers

ArcGIS Image Server

Developer Tools

ArcGIS Runtime Standard
ArcGIS Runtime Analysis Extension

Limited Quantities

One (1) Professional subscription to ArcGIS Developer
Two (2) ArcGIS CityEngine Single Use Licenses
250 ArcGIS Online Viewers
250 ArcGIS Online Creators
37,500 ArcGIS Online Service Credits
250 ArcGIS Enterprise Creators
5 ArcGIS Insights in ArcGIS Enterprise
5 ArcGIS Insights in ArcGIS Online
50 ArcGIS Location Sharing User Type Extension (Enterprise)
50 ArcGIS Location Sharing User Type Extension (Online)
12 ArcGIS Advanced Editing User Type Extension (Enterprise)

OTHER BENEFITS

Number of Esri User Conference registrations provided annually	4
Number of Tier 1 Help Desk individuals authorized to call Esri	4
Maximum number of sets of backup media, if requested*	2
Five percent (5%) discount on all individual commercially available instructor-led training classes at Esri facilities purchased outside this Agreement	

*Additional sets of backup media may be purchased for a fee

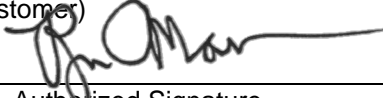
Customer may accept this Agreement by signing and returning the whole Agreement with (i) the Quotation attached, (ii) a purchase order, or (iii) another document that matches the Quotation and references this Agreement ("Ordering Document"). **ADDITIONAL OR CONFLICTING TERMS IN CUSTOMER'S PURCHASE ORDER OR OTHER DOCUMENT WILL NOT APPLY, AND THE TERMS OF THIS AGREEMENT WILL GOVERN.** This Agreement is effective as of the date of Esri's receipt of an Ordering Document, unless otherwise agreed to by the parties ("Effective Date").

Term of Agreement: Three (3) years

This Agreement supersedes any previous agreements, proposals, presentations, understandings, and arrangements between the parties relating to the licensing of the Products. Except as provided in Article 4—Product Updates, no modifications can be made to this Agreement.

Accepted and Agreed:

City of Taylor, Michigan
(Customer)

By: 
Authorized Signature

Printed Name: Ryan Moore

Title: IT Director

Date: 1/10/2024

CUSTOMER CONTACT INFORMATION

Contact: Ryan Moore

Telephone: 313-218-1647

Address: 23555 Goddard Rd

Fax: _____

City, State, Postal Code: Taylor, MI 48180

E-mail: rmoore@ci.taylor.mi.us

Country: USA

Quotation Number (if applicable): _____

1.0—ADDITIONAL DEFINITIONS

In addition to the definitions provided in the Master Agreement, the following definitions apply to this Agreement:

"Case" means a failure of the Software or Online Services to operate according to the Documentation where such failure substantially impacts operational or functional performance.

"Deploy", "Deployed" and "Deployment" mean to redistribute and install the Products and related Authorization Codes within Customer's organization(s).

"Fee" means the fee set forth in the Quotation.

"Maintenance" means Tier 2 Support, Product updates, and Product patches provided to Customer during the Term of Agreement.

"Master Agreement" means the applicable master agreement for Esri Products incorporated by this reference that is (i) found at <https://www.esri.com/en-us/legal/terms/full-master-agreement> and available in the installation process requiring acceptance by electronic acknowledgment or (ii) a signed Esri master agreement or license agreement that supersedes such electronically acknowledged master agreement.

"Product(s)" means the products identified in Table A—List of Products and any updates to the list Esri provides in writing.

"Quotation" means the offer letter and quotation provided separately to Customer.

"Technical Support" means the technical assistance for attempting resolution of a reported Case through error correction, patches, hot fixes, workarounds, replacement deliveries, or any other type of Product corrections or modifications.

"Tier 1 Help Desk" means Customer's point of contact(s) to provide all Tier 1 Support within Customer's organization(s).

"Tier 1 Support" means the Technical Support provided by the Tier 1 Help Desk.

"Tier 2 Support" means the Esri Technical Support provided to the Tier 1 Help Desk when a Case cannot be resolved through Tier 1 Support.

2.0—ADDITIONAL GRANT OF LICENSE

2.1 Grant of License. Subject to the terms and conditions of this Agreement, Esri grants to Customer a personal, nonexclusive, nontransferable license solely to use, copy, and Deploy quantities of the Products listed in Table A—List of Products for the Term of Agreement (i) for the applicable Fee and (ii) in accordance with the Master Agreement.

2.2 Consultant Access. Esri grants Customer the right to permit Customer's consultants or contractors to use the Products exclusively for Customer's benefit. Customer will be solely responsible for compliance by consultants and contractors with this Agreement and will ensure that the consultant or contractor discontinues use of Products upon completion of work for Customer. Access to or use of Products by consultants or contractors not exclusively for Customer's benefit is prohibited. Customer may not permit its consultants or contractors to install Software or Data on consultant, contractor, or third-party computers or remove Software or Data from Customer locations, except for the purpose of hosting the Software or Data on Contractor servers for the benefit of Customer.

3.0—TERM, TERMINATION, AND EXPIRATION

3.1 Term. This Agreement and all licenses hereunder will commence on the Effective Date and continue for the duration identified in the Term of Agreement, unless this Agreement is terminated earlier as provided herein. Customer is only authorized to use Products during the Term of Agreement. For an Agreement with a limited term, Esri does not grant Customer an indefinite or a perpetual license to Products.

3.2 No Use upon Agreement Expiration or Termination. All Product licenses, all Maintenance, and Esri User Conference registrations terminate upon expiration or termination of this Agreement.

3.3 Termination for a Material Breach. Either party may terminate this Agreement for a material breach by the other party. The breaching party will have thirty (30) days from the date of written notice to cure any material breach.

3.4 Termination for Lack of Funds. For an Agreement with government or government-

owned entities, either party may terminate this Agreement before any subsequent year if Customer is unable to secure funding through the legislative or governing body's approval process.

3.5 Follow-on Term. If the parties enter into another agreement substantially similar to this Agreement for an additional term, the effective date of the follow-on agreement will be the day after the expiration date of this Agreement.

4.0—PRODUCT UPDATES

4.1 Future Updates. Esri reserves the right to update the list of Products in Table A—List of Products by providing written notice to Customer. Customer may continue to use all Products that have been Deployed, but support and upgrades for deleted items may not be available. As new Products are incorporated into the standard program, they will be offered to Customer via written notice for incorporation into the Products schedule at no additional charge. Customer's use of new or updated Products requires Customer to adhere to applicable additional or revised terms and conditions in the Master Agreement.

4.2 Product Life Cycle. During the Term of Agreement, some Products may be retired or may no longer be available to Deploy in the identified quantities. Maintenance will be subject to the individual Product Life Cycle Support Status and Product Life Cycle Support Policy, which can be found at <https://support.esri.com/en/other-resources/product-life-cycle>. Updates for Products in the mature and retired phases may not be available. Customer may continue to use Products already Deployed, but Customer will not be able to Deploy retired Products.

5.0—MAINTENANCE

The Fee includes standard maintenance benefits during the Term of Agreement as specified in the most current applicable Esri Maintenance and Support Program document (found at <https://www.esri.com/en-us/legal/terms/maintenance>). At Esri's sole discretion, Esri may make patches, hot fixes, or updates available for download. No Software other

than the defined Products will receive Maintenance. Customer may acquire maintenance for other Software outside this Agreement.

a. Tier 1 Support

1. Customer will provide Tier 1 Support through the Tier 1 Help Desk to all Customer's authorized users.
2. The Tier 1 Help Desk will be fully trained in the Products.
3. At a minimum, Tier 1 Support will include those activities that assist the user in resolving how-to and operational questions as well as questions on installation and troubleshooting procedures.
4. The Tier 1 Help Desk will be the initial point of contact for all questions and reporting of a Case. The Tier 1 Help Desk will obtain a full description of each reported Case and the system configuration from the user. This may include obtaining any customizations, code samples, or data involved in the Case.
5. If the Tier 1 Help Desk cannot resolve the Case, an authorized Tier 1 Help Desk individual may contact Tier 2 Support. The Tier 1 Help Desk will provide support in such a way as to minimize repeat calls and make solutions to problems available to Customer's organization.
6. Tier 1 Help Desk individuals are the only individuals authorized to contact Tier 2 Support. Customer may change the Tier 1 Help Desk individuals by written notice to Esri.

b. Tier 2 Support

1. Tier 2 Support will log the calls received from Tier 1 Help Desk.
2. Tier 2 Support will review all information collected by and received from the Tier 1 Help Desk including preliminary documented troubleshooting provided by the Tier 1 Help Desk when Tier 2 Support is required.
3. Tier 2 Support may request that Tier 1 Help Desk individuals provide verification of information, additional information, or answers to additional questions to

supplement any preliminary information gathering or troubleshooting performed by Tier 1 Help Desk.

4. Tier 2 Support will attempt to resolve the Case submitted by Tier 1 Help Desk.
5. When the Case is resolved, Tier 2 Support will communicate the information to Tier 1 Help Desk, and Tier 1 Help Desk will disseminate the resolution to the user(s).

6.0—ENDORSEMENT AND PUBLICITY

This Agreement will not be construed or interpreted as an exclusive dealings agreement or Customer's endorsement of Products. Either party may publicize the existence of this Agreement.

7.0—ADMINISTRATIVE REQUIREMENTS

7.1 OEM Licenses. Under Esri's OEM or Solution OEM programs, OEM partners are authorized to embed or bundle portions of Esri products and services with their application or service. OEM partners' business model, licensing terms and conditions, and pricing are independent of this Agreement. Customer will not seek any discount from the OEM partner or Esri based on the availability of Products under this Agreement. Customer will not decouple Esri products or services from the OEM partners' application or service.

7.2 Annual Report of Deployments. At each anniversary date and ninety (90) calendar days prior to the expiration of this Agreement, Customer will provide Esri with a written report detailing all Deployments. Upon request, Customer will provide records sufficient to verify the accuracy of the annual report.

8.0—ORDERING, ADMINISTRATIVE PROCEDURES, DELIVERY, AND DEPLOYMENT

8.1 Orders, Delivery, and Deployment

- a. Upon the Effective Date, Esri will invoice Customer and provide Authorization Codes to activate the nondestructive copy protection program that enables Customer to download,

operate, or allow access to the Products. If this is a multi-year Agreement, Esri may invoice the Fee up to thirty (30) calendar days before the annual anniversary date for each year.

- b. Undisputed invoices will be due and payable within thirty (30) calendar days from the date of invoice. Esri reserves the right to suspend Customer's access to and use of Products if Customer fails to pay any undisputed amount owed on or before its due date. Esri may charge Customer interest at a monthly rate equal to the lesser of one percent (1.0%) per month or the maximum rate permitted by applicable law on any overdue fees plus all expenses of collection for any overdue balance that remains unpaid ten (10) days after Esri has notified Customer of the past-due balance.

- c. Esri's federal ID number is 95-2775-732.

- d. If requested, Esri will ship backup media to the ship-to address identified on the Ordering Document, FOB Destination, with shipping charges prepaid. Customer acknowledges that should sales or use taxes become due as a result of any shipments of tangible media, Esri has a right to invoice and Customer will pay any such sales or use tax associated with the receipt of tangible media.

8.2 Order Requirements. Esri does not require Customer to issue a purchase order. Customer may submit a purchase order in accordance with its own process requirements, provided that if Customer issues a purchase order, Customer will submit its initial purchase order on the Effective Date. If this is a multi-year Agreement, Customer will submit subsequent purchase orders to Esri at least thirty (30) calendar days before the annual anniversary date for each year.

- a. All orders pertaining to this Agreement will be processed through Customer's centralized point of contact.

- b. The following information will be included in each Ordering Document:

- (1) Customer name; Esri customer number, if known; and bill-to and ship-to addresses
- (2) Order number
- (3) Applicable annual payment due

9.0—MERGERS, ACQUISITIONS, OR DIVESTITURES

If Customer is a commercial entity, Customer will notify Esri in writing in the event of (i) a consolidation, merger, or reorganization of Customer with or into another corporation or entity; (ii) Customer's acquisition of another entity; or (iii) a transfer or sale of all or part of Customer's organization (subsections i, ii, and iii, collectively referred to as "**Ownership Change**"). There will be no decrease in Fee as a result of any Ownership Change.

- 9.1** If an Ownership Change increases the cumulative program count beyond the maximum level for this Agreement, Esri reserves the right to increase the Fee or terminate this Agreement and the parties will negotiate a new agreement.
- 9.2** If an Ownership Change results in transfer or sale of a portion of Customer's organization, that portion of Customer's organization will transfer the Products to Customer or uninstall, remove, and destroy all copies of the Products.
- 9.3** This Agreement may not be assigned to a successor entity as a result of an Ownership Change unless approved by Esri in writing in advance. If the assignment to the new entity is not approved, Customer will require any successor entity to uninstall, remove, and destroy the Products. This Agreement will terminate upon such Ownership Change.



Esri Inc
380 New York St
Redlands CA 92373-8118

Subject: Renewal Quotation

Date: 10/21/2025
To: Huailin Wang
Organization: City of Taylor
Information Technology Dept
Fax #: 734-374-4000 **Phone #:** 734-374-1528

From: Josh Sianez
Fax #: 909-307-3083 **Phone #:** + 19093693697 Ext. 3697
Email: jsianez@esri.com

Number of pages transmitted
(including this cover sheet): 4

Quotation #26315106
Document Date: 10/21/2025

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level
<https://www.esri.com/en-us/cp/maintenance>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.



esri[®] 380 New York St
 Redlands, CA 92373-8118
 Phone: + 190936936973697
 Fax #: 909-307-3083

Quotation

Date: 10/21/2025

Quotation Number: 26315106

Contract Number: SMALL GOVT ELA US

Send Purchase Orders To:

Environmental Systems Research Institute, Inc.
 380 New York Street
 Redlands, CA 92373-8100
 Attn: Josh Sianez

Please include the following remittance address on your Purchase Order:

Environmental Systems Research Institute, Inc.
 P.O. Box 741076
 Los Angeles, CA 90074-1076

City of Taylor
 Information Technology Dept
 23555 Goddard Rd
 Taylor MI 48180-4116

Attn: Huailin Wang
Email: hwang@ci.taylor.mi.us
Phone: 734-374-1489

Customer Number: 255342

For questions regarding this document, please contact Customer Service at 888-377-4575.

Item	Qty	Material#	Unit Price	Extended Price
------	-----	-----------	------------	----------------

Per the terms and conditions in your Esri Enterprise License Agreement, your organization is required to provide an annual usage report. This report should detail all deployments made under this agreement for your previous term, and should be provided to Esri as an Excel spreadsheet.

The annual usage report must include actual license counts by product, licensee, and location.

Please return your report via email to ea_usage_reports@esri.com.

Thank you in advance for your prompt attention to this matter.

10	1	168179	56,700.00	56,700.00
Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription (Legacy)				
Start Date: 01/15/2026				
End Date: 01/14/2027				
Subscription ID: 6525290989				
1010	1	168441	5,675.00	5,675.00
ArcGIS GeoEvent Server Populations of 50,001 to 100,000 Small Government Enterprise Agreement Annual Subscription				
Start Date: 01/15/2026				

Please note Esri has introduced a price change and this quote reflects current pricing for your organization. It is important to us that we are able to continue to deliver value through enhancements to products, solutions, and capabilities.

Your renewal provides access to all the benefits you are familiar with, which you can review at <https://go.esri.com/maintenance>
 For questions related to the price change, please reach out to your assigned Esri Account Manager.

Quotation is valid for 90 days from document date.

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

To expedite your order, please reference your customer number and this quotation number on your purchase order.



esri[®]

380 New York St
Redlands, CA 92373-8118
Phone: + 190936936973697
Fax #: 909-307-3083

Quotation

Page 2

Date: 10/21/2025

Quotation Number: 26315106

Contract Number: SMALL GOVT ELA US

Item Qty Material#

Unit Price

Extended Price

End Date: 01/14/2027

Item Subtotal	62,375.00
Estimated Tax	0.00
Total	USD 62,375.00

DUNS/CEC: 06-313-4175 CAGE: 0AMS3



esri[®]

380 New York St
Redlands, CA 92373-8118
Phone: + 190936936973697
Fax #: 909-307-3083

Quotation

Page 3

Date: 10/21/2025	Quotation No: 26315106	Customer No: 255342	Contract No: SMALL GOVT ELA US
Item	Qty	Material#	Unit Price Extended Price

Renew online by using a credit card, purchase order, or by requesting an invoice at <https://www.esri.com/en-us/quote-order/renew>.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, EA, GSA, BPA) on your ordering document.

CITY OF TAYLOR



23555 Goddard Road
Taylor, MI 48180
(734) 287 6550
www.cityoftaylor.com

Timothy Woolley
MAYOR

Cynthia A. Bower
CLERK

Nicone Dragone Sr.
TREASURER

COUNCIL

Charley Johnson
CHAIRMAN

Ron Thiede
CHAIR PRO-TEM

Christian Armstrong
Chris Clark
William Patts
Gerald P. Thomas
Dan Wallace

To: Honorable Mayor and City Council

From: Ben Clayton, Purchasing Manager

Date: 12-23-2025

Subject: Support for Agenda Item

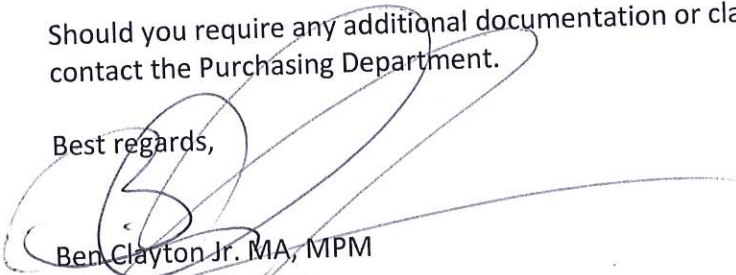
To Whom It May Concern,

This memorandum serves to confirm that the Purchasing Department has conducted a comprehensive review of the referenced agenda item. The request has been thoroughly evaluated and is in full compliance with all applicable City of Taylor Purchasing Policies and Procedures.

Purchasing has reviewed this renewal and concur.

Should you require any additional documentation or clarification, please do not hesitate to contact the Purchasing Department.

Best regards,


Ben Clayton Jr. MA, MPM
Purchasing Manager
City of Taylor



Esri Inc
380 New York St
Redlands CA 92373-8118

Subject: Renewal Quotation

Date: 10/20/2025
To: Huailin Wang
Organization: City of Taylor
Information Technology Dept
Fax #: 734-374-4000 **Phone #:** 734-374-1528

From: Josh Sianez
Fax #: 909-307-3083 **Phone #:** + 19093693697 Ext. 3697
Email: jsianez@esri.com

Number of pages transmitted
(including this cover sheet): 3

Quotation #26314957
Document Date: 10/20/2025

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level
<https://www.esri.com/en-us/cp/maintenance>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.



esri[®] 380 New York St
 Redlands, CA 92373-8118
 Phone: + 190936936973697
 Fax #: 909-307-3083

Quotation

Date: 10/20/2025

Quotation Number: 26314957

Contract Number: SMALL GOVT ELA US

Send Purchase Orders To:

Environmental Systems Research Institute, Inc.
 380 New York Street
 Redlands, CA 92373-8100
 Attn: Josh Sianez

Please include the following remittance address on your Purchase Order:

Environmental Systems Research Institute, Inc.
 P.O. Box 741076
 Los Angeles, CA 90074-1076

City of Taylor
 Information Technology Dept
 23555 Goddard Rd
 Taylor MI 48180-4116

Attn: Huailin Wang
Email: hwang@ci.taylor.mi.us
Phone: 734-374-1489

Customer Number: 255342

For questions regarding this document, please contact Customer Service at 888-377-4575.

Item	Qty	Material#	Unit Price	Extended Price
10	1	160669 ArcGIS GeoAnalytics Server Up to Four Cores Annual Subscription Start Date: 01/15/2026 End Date: 01/14/2027	7,087.50	7,087.50
			Item Subtotal	7,087.50
			Estimated Tax	0.00
			Total	USD 7,087.50

DUNS/CEC: 06-313-4175 CAGE: 0AMS3

Please note Esri has introduced a price change and this quote reflects current pricing for your organization. It is important to us that we are able to continue to deliver value through enhancements to products, solutions, and capabilities.

Your renewal provides access to all the benefits you are familiar with, which you can review at <https://go.esri.com/maintenance>
 For questions related to the price change, please reach out to your assigned Esri Account Manager.

Quotation is valid for 90 days from document date.

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

To expedite your order, please reference your customer number and this quotation number on your purchase order.



esri[®]

380 New York St
Redlands, CA 92373-8118
Phone: + 190936936973697
Fax #: 909-307-3083

Quotation

Page 2

Date: 10/20/2025	Quotation No: 26314957	Customer No: 255342	Contract No: SMALL GOVT ELA US
Item	Qty	Material#	Unit Price Extended Price

Renew online by using a credit card, purchase order, or by requesting an invoice at <https://www.esri.com/en-us/quote-order/renew>.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf> , and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, EA, GSA, BPA) on your ordering document.

CITY OF TAYLOR SOLE SOURCE JUSTIFICATION FORM

INSTRUCTIONS: Complete this entire form, including **BOTH SECTIONS I and II** for all sole source purchases. Send the completed form to the Budget & Finance Department, Central Purchasing. In compliance with Section 4.12 of the City of Taylor Purchasing Policy, this document shall accompany any sole source request to the City Council as part of council package for review and consideration. Failure to provide the requested information and supporting documentation will most likely result in postponement.

If you have any questions, or need additional assistance, contact the Purchasing Office at 734.374.1459 or 734.374.1396. Information is also available at <http://www.cityoftaylor.com/purchasing>.

NOTE:

1. Price is never a basis for a sole source request.
2. Supporting documentation must accompany this form.

Requisition Title (or) #: ESRI – ArcGIS GeoAnalytics Server

Commodity/service being purchased: Licensing

Proposed purchase price: \$ 7,087.50

Proposed / Requested Supplier: ESRI

Requested by: Ty Dolin

Department: IT

Date: 12/23/2025

Email/phone #: tdolin@skynetinnovations.com

Sole source justification prepared by: Ty Dolin

I. SOLE SOURCE JUSTIFICATION

1. A **Sole Source Purchase** is available from only one supplier and meets at least one of the following criteria (please check the appropriate boxes):

- | | | |
|--------------------------|-------------------------------|--|
| <input type="checkbox"/> | One-of-a-kind- | The commodity or service has no competitive product alternatives on the market. |
| X | Compatibility - | The commodity or service matches existing brand of equipment for compatibility. |
| <input type="checkbox"/> | Replacement part - | The commodity is a replacement part for a specific brand of existing equipment. |
| <input type="checkbox"/> | Unique design - | The commodity or service meets physical design or quality requirements. |
| <input type="checkbox"/> | Professional Service - | The service falls under the Purchasing Policy Professional Service Section 4.10. |

If any of the above apply – Are you aware of other sources (other than the one requested) that could offer the exact brand or service, such as a distributor, third party broker, or reseller? If so, please list possible sources.

OR

- | | | |
|--------------------------|------------------------|--|
| <input type="checkbox"/> | Delivery date - | ONLY ONE SUPPLIER can meet necessary delivery date requirement for the required quantity on __. |
| <input type="checkbox"/> | Emergency - | URGENT NEED for the item or service does not permit soliciting competitive bids, as in cases of emergencies, disaster, etc., which was required on _____ |

2. Briefly explain what it is about this product or service that only this vendor can meet: ESRI is the software developer for ArcGIS

CITY OF TAYLOR SOLE SOURCE JUSTIFICATION FORM

3. Indicate if the product or service has been purchased for this department in the past, the approximate date of purchase, and purchase order number, if known: _____
4. List the specific important features or specific performance specifications or parameters that make this product or service unique or proprietary, AND indicate specifically why these unique features are important to your department operations: This is for payment on the final invoices for services already rendered (Licensing) under a flex agreement
5. List other suppliers generally believed to offer the same or very similar product or service. Indicate if they were contacted for a description and/or price of their product or service. If they were not contacted, indicate why they were omitted. Indicate for each specifically why their product or service is judged to be unacceptable.
 - a) _____
 - b) _____
 - c) _____

II. DOCUMENTATION OF PRICE REASONABLENESS

Check the box(es) that apply and provide information:

1. I determined that the price is reasonable for one of the following reasons:
 - (a) I compared the proposed price to prices I previously paid for the same or similar goods and/or services. See PO# (Specify price: \$) _
 - (b) I compared the proposed price to current published catalog, price lists, or market prices as documented in the attachments (attach relevant documentation) and the proposed price is less.
 - (c) I compared the proposal price to similar benchmarks, (e.g., dollars per pound, horsepower, or other units of measure) to identify any gross inconsistencies. Describe comparisons made: _____
 - (d) Based on my knowledge of the market, my experience of prior similar proposals. Describe basis of market knowledge or reference prior proposals: The costs are outlined in the agreement that was signed in 2024.
 - (e) The price is set by law or regulations. Provide reference to law or regulation: _____
 - (f) The goods or services are available on the market for the same or similar price. Provide reference to market pricing information: _____
2. Sections 1 (a) through (f) do not apply. (Purchasing will contact you to discuss price reasonableness before a requisition can be processed.)

CITY OF TAYLOR SOLE SOURCE JUSTIFICATION FORM

III. CONFLICT OF INTEREST STATEMENT

The Requestor agrees that there is no real or potential Conflict of Interest in recommending this product and/or service as a Sole Source procurement. (NOTE: If you do have a real or potential conflict of interest, please contact the appropriate Purchasing Agent.)

As the authorized department official, I certify that the above justification is accurate and complete to the best of my knowledge and belief.

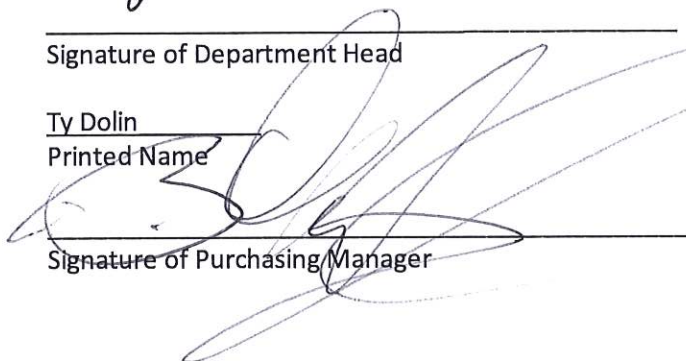
Approval:



Signature of Department Head

12/23/2025
Date

Ty Dolin
Printed Name



Signature of Purchasing Manager

12/23/25
Date

Printed Name

CITY OF TAYLOR

Timothy Woolley
MAYOR

Cynthia A. Bower
CLERK

Nicone Dragone Sr.
TREASURER



23555 Goddard Road
Taylor, MI 48180
(734) 287 6550
www.cityoftaylor.com

COUNCIL

Charley Johnson
CHAIRMAN

Ron Thiede
CHAIR PRO-TEM

Christian Armstrong
Chris Clark
William Patts
Gerald P. Thomas
Dan Wallace

To: Honorable Mayor and City Council

From: Ben Clayton, Purchasing Manager

Date: 12-23-2025

Subject: Support for Agenda Item Vehicle Repair

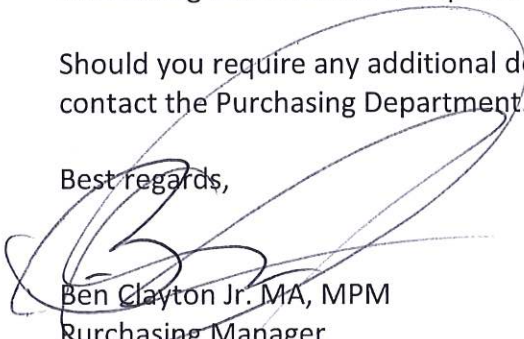
To Whom It May Concern,

This memorandum serves to confirm that the Purchasing Department has conducted a comprehensive review of the referenced agenda item. The request has been thoroughly evaluated and is in full compliance with all applicable City of Taylor Purchasing Policies and Procedures.

Purchasing has reviewed the quotes and support the selection of BM Services LLC.

Should you require any additional documentation or clarification, please do not hesitate to contact the Purchasing Department.

Best regards,


Ben Clayton Jr. MA, MPM
Purchasing Manager
City of Taylor

BM Services LLC
 Estimate 12-18-2025

21109 Northline Rd.
 Taylor MI 48180
 313-779-3890

City of Taylor	BALANCE DUE
	Upon Receipt
	\$4081.29

2023 Ford F250 XL Vin # 1FT8X2BA9PEC33212 Paint code Z1

	Labor	Parts	Total
Remove and replace left fender Over half fender Refinish left fender	2.5	\$385.95	\$185.00 \$100.00 \$250.00
Remove and replace left door shell Over half door Refinish left door	4.0	\$1295.95	\$350.00 \$280.00 \$350.00
Remove and replace lower left door hinge Refinish lower left hinge		\$40.39	\$50.00 \$29.00
Blend left rear door			\$275.00
Materials Touch up chips			\$490.00 \$0.00
		Subtotal	\$4081.29
		Tax - 6%	\$0.00
		TOTAL	\$4081.29

This invoice template is brought to you by



RONYS BODY SHOP INC

11650 Allen Rd, Taylor, MI 48180

Phone: (734) 287-3910

FAX: (734) 287-6109

Workfile ID: 38b2be4d

Federal ID: 38-2291265

State ID: F119284

State EPA: MID054679444

BAR: F119284

Preliminary Estimate**Customer: CITY OF TALOR, CITY OF TAYOR**

Written By: Attard Robert, M 198797

Insured:	CITY OF TALOR, CITY OF TAYOR	Policy #:	Claim #:
Type of Loss:		Date of Loss:	Days to Repair: 0
Point of Impact:	10 Left Front Pillar (Left Side)		

Owner:	Inspection Location:	Insurance Company:
CITY OF TALOR, CITY OF TAYOR	RONYS BODY SHOP INC 11650 Allen Rd Taylor, MI 48180 Repair Facility (734) 287-3910 Business	

VEHICLE

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/6.75' Box 4D SHORT 8-6.8L Gasoline Sequential MPI WHITE [Z1]

VIN: 1FT8X2BA9PEC33212	Interior Color:	Mileage In:	Vehicle Out:
License:	Exterior Color: WHITE [Z1]	Mileage Out:	
State:	Production Date: 3/2023	Condition:	Job #:

TRANSMISSIONAutomatic Transmission
4 Wheel Drive**POWER**Power Steering
Power Brakes
Power Windows
Power Locks
Power Mirrors
Heated Mirrors**DECOR**Dual Mirrors
Tinted Glass
Console/Storage

Overhead Console

CONVENIENCEAir Conditioning
Intermittent Wipers
Tilt Wheel
Cruise Control
Keyless Entry
Message Center
Steering Wheel Touch Controls
Telescopic Wheel
Backup Camera
Remote Starter**RADIO**

AM Radio

FM Radio

Stereo

Search/Seek

Auxiliary Audio Connection

SAFETYDrivers Side Air Bag
Passenger Air Bag
Anti-Lock Brakes (4)
4 Wheel Disc Brakes
Traction Control
Stability Control
Front Side Impact Air Bags
Head/Curtain Air Bags
Communications System

Hands Free Device

SEATS

Reclining/Lounge Seats

WHEELS

Styled Steel Wheels

PAINT

Clear Coat Paint

OTHERSignal Integrated Mirrors
California Emissions**TRUCK**Rear Step Bumper
Trailer Hitch
Trailer Package

Preliminary Estimate

Customer: CITY OF TALOR, CITY OF TAYOR

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/6.75' Box 4D SHORT 8-6.8L Gasoline Sequential MPI WHITE [Z1]

Line	Oper	Description	Part Number	Qty	Extended Price \$	Labor	Paint
1		FENDER					
2	Repl	LT Fender w/o wheel opening mldg (ALU)	PC3Z16006A	1	380.50	2.5	2.2
3		Add for Clear Coat					0.9
4		Add for Edging					0.5
5		Add for Clear Coat					0.1
6	Repl	LT Fender liner	PC3Z16103E	1	133.97	Incl.	
7	Repl	LT Rear insulator	PC3Z16E133B	1	166.90	Incl.	
8	Repl	LT Nameplate "F-250 XL"	PC3Z16720AZ	1	362.18	Incl.	
9	Repl	LT Rear molding	PC3Z16A039AA	1	30.63	Incl.	
10	#	R&I LT FRT MUD FLAP				0.2	
11		FRAME					
12	#	Frame Rack Set up & Measure		1		1.5	
13	#	Rpr Pull Body Note: PULL FRT POST LOWER PUSH IN ?????? NO BODY & PAINT WORK TRY TO PULL IT OUT				3.0 F	
14		FRONT DOOR					
15	Repl	LT Door shell (ALU)	RL3Z1020125B	1	1,165.95	6.5	3.2
16		Overlap Major Adj. Panel					-0.4
17		Add for Clear Coat					0.6
18	Repl	LT Lower hinge	FL3Z1622811B	1	26.80	0.3	0.3
19		Add for Clear Coat					0.1
20	Repl	LT Upper hinge	FL3Z1622801C	1	28.20	0.3	0.3
21		Add for Clear Coat					0.1
22	R&I	LT R&I trim panel				Incl.	
23		REAR DOOR					
24	Repl	LT Door shell (ALU)	ML3Z1824631B	1	914.85	5.5	3.1
25		Overlap Major Non-Adj. Panel					-0.2
26		Add for Clear Coat					0.6
27	**	Repl A/M Cover Car		1	5.00	0.2	
28		OTHER CHARGES					
29	#	E.P.C.		1	4.00		
SUBTOTALS					3,218.98	20.0	11.4

Preliminary Estimate

Customer: CITY OF TALOR, CITY OF TAYOR

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/6.75' Box 4D SHORT 8-6.8L Gasoline Sequential MPI WHITE [Z1]

ESTIMATE TOTALS

Category	Basis			Rate	Cost \$
Parts					3,214.98
Body Labor	17.0 hrs	@		\$ 60.00 /hr	1,020.00
Paint Labor	11.4 hrs	@		\$ 60.00 /hr	684.00
Frame Labor	3.0 hrs	@		\$ 75.00 /hr	225.00
Paint Supplies	11.4 hrs	@		\$ 43.00 /hr	490.20
Other Charges					4.00
Subtotal					5,638.18
Sales Tax	\$ 3,705.18	@		6.0000 %	222.31
Grand Total					5,860.49

I HEREBY AUTHORIZE THE ABOVE REPAIRS AND ACKNOWLEDGE RECEIPT OF COPY.

X _____ Date _____

* (WE DO NOT ACCEPT PERSONAL CHECKS)

WE ACCEPT MASTERCARD, VISA, DISCOVER & AMERICAN EXPRESS CARDS FOR YOUR CONVENIENCE.

OVER 60 YEARS IN BUSINESS AND ARE FAMILY OWNED AND OPERATED.

REPAIR TECH X _____ LISC# _____

I CERTIFY THAT ALL REPAIRS AND PARTS WERE FURNISHED IN COMPLIANCE WITH THE MICHIGAN AUTO REPAIR ACT 300.

X _____

THIS ESTIMATE MAY HAVE BEEN PREPARED BASED ON THE USE OF AFTERMARKET CRASH PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR VEHICLE. WARRANTIES THAT APPLY TO THESE REPLACEMENT PARTS ARE PROVIDED BY THE MANUFACTURER, DISTRIBUTOR, OR INSURER OF THESE PARTS.

THIS ESTIMATE HAS BEEN PREPARED BASED ON THE USE OF AFTERMARKET CRASH PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR MOTOR VEHICLE. WARRANTIES THAT APPLY TO THESE REPLACEMENT PARTS ARE PROVIDED BY THE MANUFACTURER, DISTRIBUTOR, OR INSURER OF THESE PARTS.

Preliminary Estimate

Customer: CITY OF TALOR, CITY OF TAYOR

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/6.75' Box 4D SHORT 8-6.8L Gasoline Sequential MPI WHITE [Z1]

Estimate based on MOTOR CRASH ESTIMATING GUIDE and potentially other third party sources of data. Unless otherwise noted, (a) all items are derived from the Guide DR2ME23, CCC Data Date 12/15/2025, and potentially other third party sources of data; and (b) the parts presented are OEM-parts. OEM parts are manufactured by or for the vehicle's Original Equipment Manufacturer (OEM) according to OEM's specifications for U.S. distribution. OEM parts are available at OE/Vehicle dealerships or the specified supplier. OPT OEM (Optional OEM) or ALT OEM (Alternative OEM) parts are OEM parts that may be provided by or through alternate sources other than the OEM vehicle dealerships with discounted pricing. Asterisk (*) or Double Asterisk (**) indicates that the parts and/or labor data provided by third party sources of data may have been modified or may have come from an alternate data source. Tilde sign (~) items indicate MOTOR Not-Included Labor operations. The symbol (<>) indicates the refinish operation WILL NOT be performed as a separate procedure from the other panels in the estimate. Non-Original Equipment Manufacturer aftermarket parts are described as Non OEM, A/M or NAGS. Used parts are described as LKQ, RCY, or USED. Reconditioned parts are described as Recond. Recored parts are described as Recore. NAGS Part Numbers and Benchmark Prices are provided by National Auto Glass Specifications. Labor operation times listed on the line with the NAGS information are MOTOR suggested labor operation times. NAGS labor operation times are not included. Pound sign (#) items indicate manual entries.

Some 2024 vehicles contain minor changes from the previous year. For those vehicles, prior to receiving updated data from the vehicle manufacturer, labor and parts data from the previous year may be used. The CCC ONE estimator has a list of applicable vehicles. Parts numbers and prices should be confirmed with the local dealership.

The following is a list of additional abbreviations or symbols that may be used to describe work to be done or parts to be repaired or replaced:

SYMBOLS FOLLOWING PART PRICE:

m=MOTOR Mechanical component. s=MOTOR Structural component. T=Miscellaneous Taxed charge category. X=Miscellaneous Non-Taxed charge category.

SYMBOLS FOLLOWING LABOR:

D=Diagnostic labor category. E=Electrical labor category. F=Frame labor category. G=Glass labor category. M=Mechanical labor category. S=Structural labor category. (numbers) 1 through 4=User Defined Labor Categories.

OTHER SYMBOLS AND ABBREVIATIONS:

Adj.=Adjacent. Algn.=Align. ALU=Aluminum. A/M=Aftermarket part. Bld=Blend. BOR=Boron steel. CAPA=Certified Automotive Parts Association. CFC=Carbon Fiber. D&R=Disconnect and Reconnect. HSS=High Strength Steel. HYD=Hydroformed Steel. Incl.=Included. LKQ=Like Kind and Quality. LT=Left. MAG=Magnesium. Non-Adj.=Non Adjacent. NSF=NSF International Certified Part. O/H=Overhaul. Qty=Quantity. Refn=Refinish. Repl=Replace. R&I=Remove and Install. R&R=Remove and Replace. Rpr=Repair. RT=Right. SAS=Sandwiched Steel. Sect=Section. STS=Stainless Steel. Subl=Sublet. UHS=Ultra High Strength Steel. N=Note(s) associated with the estimate line.

CCC ONE Estimating - A product of CCC Intelligent Solutions Inc.

The following is a list of abbreviations that may be used in CCC ONE Estimating that are not part of the MOTOR CRASH ESTIMATING GUIDE:

BAR=Bureau of Automotive Repair. EPA=Environmental Protection Agency. NHTSA= National Highway Transportation and Safety Administration. PDR=Paintless Dent Repair. VIN=Vehicle Identification Number.

**TAYLOR FORD**

@ YOUR SERVICE

13500 TELEGRAPH RD, TAYLOR, MI 48180

Phone: (313) 291-0300

FAX: (313) 291-1126

 Workfile ID: 40fecbab
 Federal ID: 35-2241767
 State ID: F157669
Preliminary Estimate**Customer: CITY OF TAYLOR**

Written By: Kim Ortwine

Insured: CITY OF TAYLOR

Policy #:

Claim #: CUSTOMERPAY

Type of Loss:

Date of Loss:

Days to Repair: 0

Point of Impact:

Owner:

CITY OF TAYLOR

Inspection Location:

TAYLOR FORD

13500 TELEGRAPH RD

TAYLOR, MI 48180

Repair Facility

(313) 291-0300 Business

Insurance Company:

CUSTOMER PAY

VEHICLE

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/8' Box 4D LONG 8-6.8L Gasoline Sequential MPI WHITE

VIN: 1FT8X2BA9PEC33212

Interior Color:

Mileage In:

Vehicle Out:

License:

Exterior Color: WHITE

Mileage Out:

State: MI

Production Date:

Condition:

Job #:

TRANSMISSION

Automatic Transmission

4 Wheel Drive

POWER

Power Steering

Power Brakes

Power Windows

Power Locks

Power Mirrors

Heated Mirrors

DECOR

Dual Mirrors

Tinted Glass

Console/Storage

Overhead Console

CONVENIENCE

Air Conditioning

Intermittent Wipers

Tilt Wheel

Cruise Control

Keyless Entry

Message Center

Steering Wheel Touch Controls

Telescopic Wheel

Backup Camera

Remote Starter

RADIO

AM Radio

FM Radio

Stereo

Search/Seek

Auxiliary Audio Connection

SAFETY

Drivers Side Air Bag

Passenger Air Bag

Anti-Lock Brakes (4)

4 Wheel Disc Brakes

Traction Control

Stability Control

Front Side Impact Air Bags

Head/Curtain Air Bags

Communications System

Hands Free Device

SEATS

Reclining/Lounge Seats

WHEELS

Styled Steel Wheels

PAINT

Clear Coat Paint

OTHER

Signal Integrated Mirrors

California Emissions

TRUCK

Rear Step Bumper

Trailer Hitch

Trailer Package

Preliminary Estimate

Customer: CITY OF TAYLOR

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/8' Box 4D LONG 8-6.8L Gasoline Sequential MPI WHITE

Line	Oper	Description	Part Number	Qty	Extended Price \$	Labor	Paint
1		GRILLE					
2	R&I	Grille assy molded black				1.0	
3		FRONT LAMPS					
4	R&I	LT R&I headlamp assy				0.4	
5		RADIATOR SUPPORT					
6	R&I	Sight shield gas engine				0.4	
7		FENDER					
8	Repl	LT Fender w/o wheel opening mldg (ALU)	PC3Z16006A	1	380.50	2.5	2.2
9		Add for Clear Coat					0.9
10		Add for Edging					0.5
11		Add for Clear Coat					0.1
12	**	Repl A/M LT Fender liner	PC3Z16103E	1	112.99	Incl.	
13	R&I	LT Nameplate "F-250 XL"				Incl.	
14	Repl	LT Rear molding	PC3Z16A039AA	1	30.63	Incl.	
15	R&I	Mud guard				0.4	
16		CAB					
17	*	Rpr LT Aperture panel (ALU) Note: HINGE PILLAR REPAIR. PAINT TIME INCLUDES BLEND FOR CAB CORNER				5.0	4.6
18		Overlap Major Non-Adj. Panel					-0.2
19	*	Add for Clear Coat					0.9
20	#	ROUGH PULL HINGE PILLAR		1		1.0 F	
21	R&I	LT Lower molding				0.2	
22	R&I	LT Running board				0.9	
23	R&I	LT Cowl kick panel				0.1	
24	R&I	LT Scuff plate				0.2	
25		FRONT DOOR					
26	Repl	LT Door shell (ALU)	RL3Z1020125B	1	1,165.95	6.5	3.2
27		Overlap Major Adj. Panel					-0.4
28	*	Add for Clear Coat					0.6
29	R&I	LT Applique super cab, crew cab w/o keyless pad				Incl.	
30	R&I	LT Belt molding w/o chrome pkg				0.3	
31	R&I	LT R&I mirror				Incl.	
32	R&I	LT Handle, outside paint to match				Incl.	
33	R&I	LT Upper hinge				0.3	
34	*	Align LT Upper hinge				0.5	
35	Repl	LT Lower hinge	FL3Z1622811B	1	26.80	0.3	0.3
36	*	Add for Clear Coat					0.1
37	R&I	LT W'strip on body				Incl.	
38		REAR DOOR					
39	Repl	LT Door shell (ALU)	ML3Z1824631B	1	914.85	5.5	3.1
40		Overlap Major Non-Adj. Panel					-0.2
41	*	Add for Clear Coat					0.6

Preliminary Estimate

Customer: CITY OF TAYLOR

2023 FORD Super Duty F-250 w/Single Rear Wheels XL Supercab 4WD w/8' Box 4D LONG 8-6.8L Gasoline Sequential MPI WHITE

42	R&I	LT Applique XL			Incl.	
43	R&I	LT Belt molding			0.3	
44	*	Algn	LT Hinge assy		<u>1.0</u>	
45	MISCELLANEOUS OPERATIONS					
46	#	Subl	E.P.C.	1	3.50 X	
47	#	Repl	Car cover	1	5.00 0.2	
SUBTOTALS				2,640.22	27.0	16.3

ESTIMATE TOTALS

Category	Basis	Rate	Cost \$
Parts			2,636.72
Body Labor	26.0 hrs @	\$ 65.00 /hr	1,690.00
Paint Labor	16.3 hrs @	\$ 65.00 /hr	1,059.50
Frame Labor	1.0 hrs @	\$ 75.00 /hr	75.00
Paint Supplies	16.3 hrs @	\$ 45.00 /hr	733.50
Miscellaneous			3.50
Subtotal			6,198.22
Sales Tax	\$ 3,370.22 @	6.0000 %	202.21
Grand Total			6,400.43

THIS ESTIMATE HAS BEEN PREPARED BASED ON THE USE OF AFTERMARKET CRASH PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR MOTOR VEHICLE. WARRANTIES THAT APPLY TO THESE REPLACEMENT PARTS ARE PROVIDED BY THE MANUFACTURER, DISTRIBUTOR, OR INSURER OF THESE PARTS.

Bid Tabulation

Vehicle Repair Water Dept.

Name of Vendor	Address	Telephone	Price	Comments & Recommendations
BM Services	21109 Northline Taylor MI 48180	313-779-3890	4081.29	
Rony's Body Shop	11650 Allen Road Taylor Mi 48180	734-287-3910	5860.49	
Taylor Ford	13500 Telegraph Rd Taylor MI 48180	313-291-0300	6400.43	

Purchasing Agent Signature: B. Clayton

Date: 12-23-2025

Time:

Bid Tabulation
